

Q2 2019

# MANAGEMENT'S DISCUSSION AND ANALYSIS

EXCELLENCE. TRUST. RESPECT. RESPONSIBILITY.



INTERNATIONALLY DIVERSIFIED | SUSTAINABLE GROWTH AND INCOME

VERMILION  
E N E R G Y





## **FRONT COVER THEME**

As illustrated by the front cover photo of our operations in Germany, Vermilion's integration of sustainability throughout our business recognizes that we are part of a larger whole: the environments and communities in which we operate. We are therefore committed to conducting our activities in a manner that will protect the health and safety of both. This includes understanding our role in the evolving energy transition within the broader context of the United Nations Sustainable Development Goals ("SDGs"). We believe this approach, in which sustainability is embedded in our corporate strategy, supports Vermilion's long-term economic viability while building a better future for our stakeholders through enhanced economic, environmental and community wellbeing.

# Disclaimer

Certain statements included or incorporated by reference in this document may constitute forward looking statements or financial outlooks under applicable securities legislation. Such forward looking statements or information typically contain statements with words such as "anticipate", "believe", "expect", "plan", "intend", "estimate", "propose", or similar words suggesting future outcomes or statements regarding an outlook. Forward looking statements or information in this document may include, but are not limited to: capital expenditures; business strategies and objectives; operational and financial performance; estimated reserve quantities and the discounted net present value of future net revenue from such reserves; petroleum and natural gas sales; future production levels (including the timing thereof) and rates of average annual production growth; exploration and development plans; acquisition and disposition plans and the timing thereof; operating and other expenses, including the payment and amount of future dividends; royalty and income tax rates; and the timing of regulatory proceedings and approvals.

Such forward looking statements or information are based on a number of assumptions, all or any of which may prove to be incorrect. In addition to any other assumptions identified in this document, assumptions have been made regarding, among other things: the ability of Vermilion to obtain equipment, services and supplies in a timely manner to carry out its activities in Canada and internationally; the ability of Vermilion to market crude oil, natural gas liquids, and natural gas successfully to current and new customers; the timing and costs of pipeline and storage facility construction and expansion and the ability to secure adequate product transportation; the timely receipt of required regulatory approvals; the ability of Vermilion to obtain financing on acceptable terms; foreign currency exchange rates and interest rates; future crude oil, natural gas liquids, and natural gas prices; and management's expectations relating to the timing and results of exploration and development activities.

Although Vermilion believes that the expectations reflected in such forward looking statements or information are reasonable, undue reliance should not be placed on forward looking statements because Vermilion can give no assurance that such expectations will prove to be correct. Financial outlooks are provided for the purpose of understanding Vermilion's financial position and business objectives, and the information may not be appropriate for other purposes. Forward looking statements or information are based on current expectations, estimates, and projections that involve a number of risks and uncertainties which could cause actual results to differ materially from those anticipated by Vermilion and described in the forward looking statements or information. These risks and uncertainties include, but are not limited to: the ability of management to execute its business plan; the risks of the oil and gas industry, both domestically and internationally, such as operational risks in exploring for, developing and producing crude oil, natural gas liquids, and natural gas; risks and uncertainties involving geology of crude oil, natural gas liquids, and natural gas deposits; risks inherent in Vermilion's marketing operations, including credit risk; the uncertainty of reserves estimates and reserves life and estimates of resources and associated expenditures; the uncertainty of estimates and projections relating to production and associated expenditures; potential delays or changes in plans with respect to exploration or development projects; Vermilion's ability to enter into or renew leases on acceptable terms; fluctuations in crude oil, natural gas liquids, and natural gas prices, foreign currency exchange rates and interest rates; health, safety, and environmental risks; uncertainties as to the availability and cost of financing; the ability of Vermilion to add production and reserves through exploration and development activities; the possibility that government policies or laws may change or governmental approvals may be delayed or withheld; uncertainty in amounts and timing of royalty payments; risks associated with existing and potential future law suits and regulatory actions against Vermilion; and other risks and uncertainties described elsewhere in this document or in Vermilion's other filings with Canadian securities regulatory authorities.

The forward looking statements or information contained in this document are made as of the date hereof and Vermilion undertakes no obligation to update publicly or revise any forward looking statements or information, whether as a result of new information, future events, or otherwise, unless required by applicable securities laws.

This document contains metrics commonly used in the oil and gas industry. These oil and gas metrics do not have any standardized meaning or standard methods of calculation and therefore may not be comparable to similar measures presented by other companies where similar terminology is used and should therefore not be used to make comparisons. Natural gas volumes have been converted on the basis of six thousand cubic feet of natural gas to one barrel of oil equivalent. Barrels of oil equivalent (boe) may be misleading, particularly if used in isolation. A boe conversion ratio of six thousand cubic feet to one barrel of oil is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

Financial data contained within this document are reported in Canadian dollars, unless otherwise stated.

# Management's Discussion and Analysis

The following is Management's Discussion and Analysis ("MD&A"), dated July 25, 2019, of Vermilion Energy Inc.'s ("Vermilion", "we", "our", "us" or the "Company") operating and financial results as at and for the three and six months ended June 30, 2019 compared with the corresponding periods in the prior year.

This discussion should be read in conjunction with the unaudited condensed consolidated interim financial statements for the three and six months ended June 30, 2019 and the audited consolidated financial statements for the years ended December 31, 2018 and 2017, together with the accompanying notes. Additional information relating to Vermilion, including its Annual Information Form, is available on SEDAR at [www.sedar.com](http://www.sedar.com) or on Vermilion's website at [www.vermilionenergy.com](http://www.vermilionenergy.com).

The unaudited condensed consolidated interim financial statements for the three and six months ended June 30, 2019 and comparative information have been prepared in Canadian dollars, except where another currency has been indicated, and in accordance with IAS 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board ("IASB").

This MD&A includes references to certain financial and performance measures which do not have standardized meanings prescribed by International Financial Reporting Standards ("IFRS"). These measures include:

- **Fund flows from operations:** Fund flows from operations is a measure of profit or loss in accordance with IFRS 8 "Operating Segments". Please see "Segmented Information" in the "Notes to the Condensed Consolidated Interim Financial Statements" for a reconciliation of fund flows from operations to net earnings. We analyze fund flows from operations both on a consolidated basis and on a business unit basis in order to assess the contribution of each business unit to our ability to generate income necessary to pay dividends, repay debt, fund asset retirement obligations and make capital investments.
- **Net debt:** Net debt is a capital management measure in accordance with IAS 1 "Presentation of Financial Statements". Net debt is comprised of long-term debt plus current liabilities less current assets and represents Vermilion's net financing obligations after adjusting for the timing of working capital fluctuations. Net debt excludes lease obligations which are secured by a corresponding right-of-use asset. Please see "Capital disclosures" in the "Notes to the Condensed Consolidated Interim Financial Statements" for additional information.
- **Netbacks:** Netbacks are per boe and per mcf performance measures used in the analysis of operational activities. We assess netbacks both on a consolidated basis and on a business unit basis in order to compare and assess the operational and financial performance of each business unit versus other business units and also versus third party crude oil and natural gas producers.

In addition, this MD&A includes references to certain financial measures which are not specified, defined, or determined under IFRS and are therefore considered non-GAAP financial measures. These non-GAAP financial measures are unlikely to be comparable to similar financial measures presented by other issuers. For a full description of these non-GAAP financial measures and a reconciliation of these measures to their most directly comparable GAAP measures, please refer to "Non-GAAP Financial Measures".

## Condensate Presentation

We report our condensate production in Canada and the Netherlands business units within the crude oil and condensate production line. We believe that this presentation better reflects the historical and forecasted pricing for condensate, which is more closely correlated with crude oil pricing than with pricing for propane, butane and ethane (collectively "NGLs" for the purposes of this report).

## Guidance

On October 25, 2018, we released our 2019 capital budget and related guidance. On February 27, 2019, we deferred some activity to later in the year and reallocated capital between business units, although the 2019 total budget and production guidance remained unchanged.

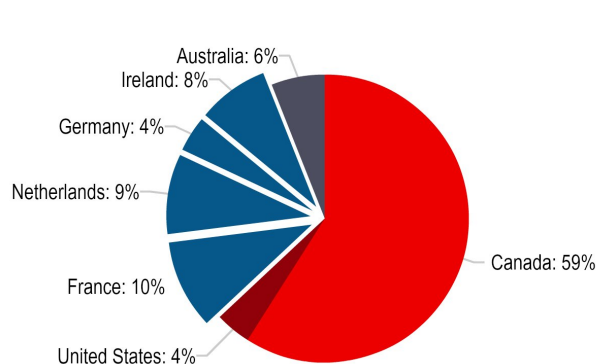
The following table summarizes our guidance:

	Date	Capital Expenditures (\$MM)	Production (boe/d)
<b>2019 Guidance</b>			
2019 Guidance	October 25, 2018	530	101,000 to 106,000

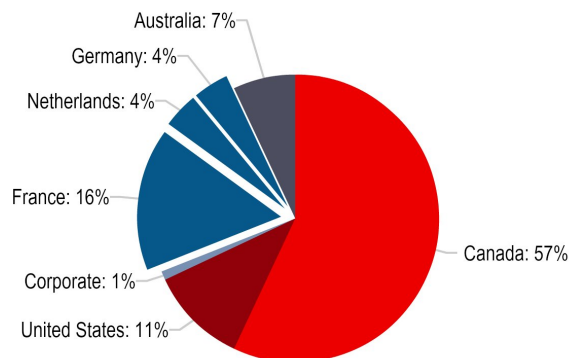
## Vermilion's Business

Vermilion is a Calgary, Alberta based international oil and gas producer focused on the acquisition, exploration, development, and optimization of producing properties in North America, Europe, and Australia. We manage our business through our Calgary head office and our international business unit offices. This MD&A separately discusses each of our business units in addition to our corporate segment.

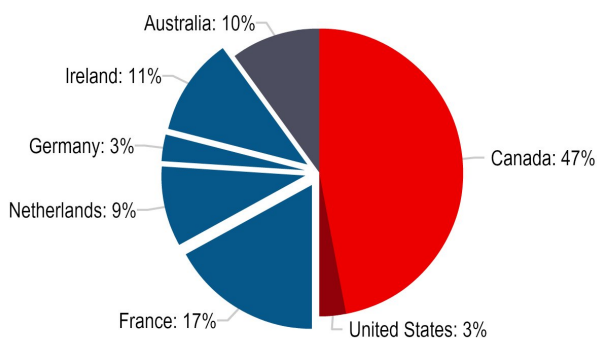
2019 YTD production of 103,203 boe/d by business unit



2019 YTD capital expenditures of \$295MM by business unit



2019 YTD fund flows from operations of \$476MM by business unit

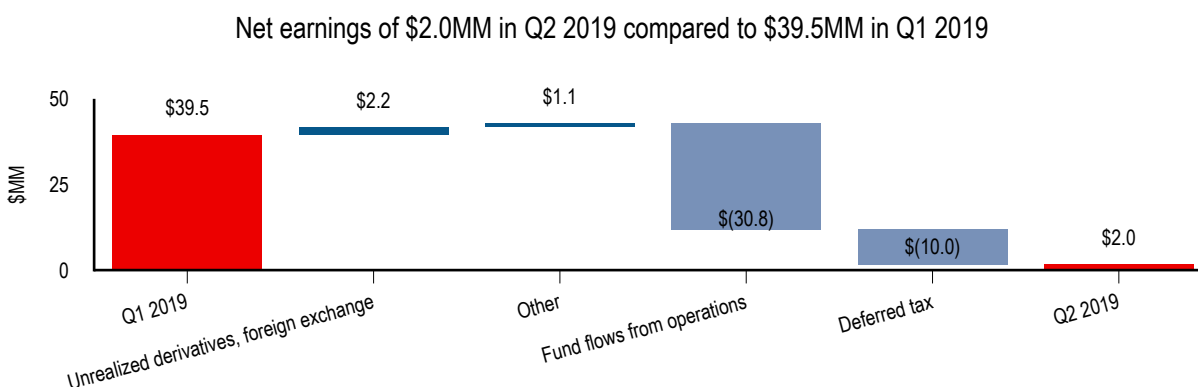


## Consolidated Results Overview

	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production</b>								
Crude oil and condensate (bbls/d)	48,964	49,181	34,574	(0.4)%	41.6%	49,072	30,812	59.3%
NGLs (bbls/d)	8,107	7,897	5,651	2.7%	43.5%	8,002	5,390	48.5%
Natural gas (mmcf/d)	275.60	277.96	242.40	(0.8)%	13.7%	276.77	235.34	17.6%
Total (boe/d)	103,003	103,404	80,625	(0.4)%	27.8%	103,203	75,425	36.8%
<b>Sales</b>								
Crude oil and condensate (bbls/d)	47,337	51,068	34,655	(7.3)%	36.6%	49,192	30,352	62.1%
NGLs (bbls/d)	8,107	7,897	5,651	2.7%	43.5%	8,002	5,390	48.5%
Natural gas (mmcf/d)	275.60	277.96	242.40	(0.8)%	13.7%	276.77	235.34	17.6%
Total (boe/d)	101,377	105,291	80,706	(3.7)%	25.6%	103,323	74,965	37.8%
(Draw) build in inventory (mbbls)	149	(170)	(7)			(21)	83	
<b>Financial metrics</b>								
Fund flows from operations (\$M)	222,738	253,572	195,190	(12.2)%	14.1%	476,310	355,605	33.9%
Per share (\$/basic share)	1.44	1.66	1.45	(13.3)%	(0.7)%	3.10	2.77	11.9%
Net earnings (loss) (\$M)	2,004	39,547	(61,364)	(94.9)%	N/A	41,551	(36,624)	N/A
Per share (\$/basic share)	0.01	0.26	(0.46)	(96.2)%	N/A	0.27	(0.28)	N/A
Net debt (\$M)	1,950,509	2,000,144	1,796,807	(2.5)%	8.6%	1,950,509	1,796,807	8.6%
Cash dividends (\$/share)	0.690	0.690	0.690	—%	—%	1.380	1.335	3.4%
<b>Activity</b>								
Capital expenditures (\$M)	92,607	202,053	79,984	(54.2)%	15.8%	294,660	208,449	41.4%
Acquisitions (\$M)	8,623	16,027	1,465,485			24,650	1,558,563	
Gross wells drilled	35.00	66.00	18.00			101.00	47.00	
Net wells drilled	27.88	62.94	16.19			90.82	43.88	

## Financial performance review

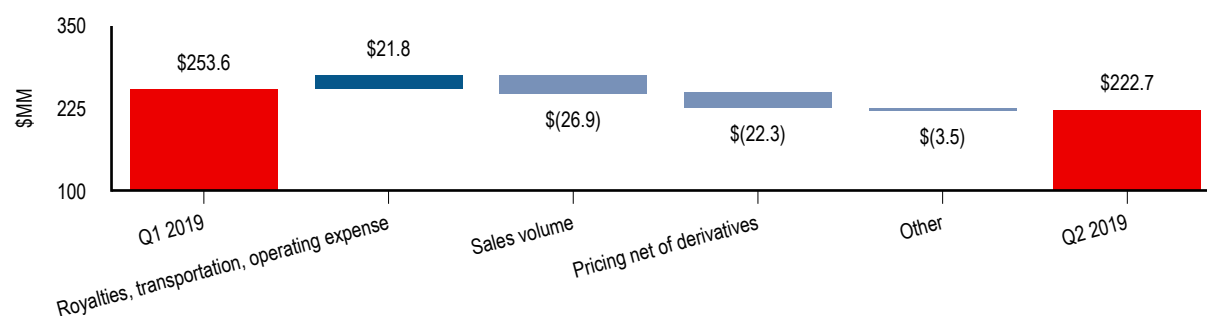
### Q2 2019 vs. Q1 2019



"Other" contains depletion and depreciation, equity based compensation, accretion, and unrealized other

- We recorded net earnings for Q2 2019 of \$2.0 million (\$0.01/basic share) compared to net earnings of \$39.5 million (\$0.26/basic share) in Q1 2019. This quarter-over-quarter decrease in net earnings was primarily attributable to a decrease in fund flows from operations and a higher deferred tax expense of \$25.0 million as deferred tax assets were reduced following the reduction of corporate tax rates in Alberta and reduced valuation of non-expiring Ireland tax pools.

### 12% decrease in fund flows from operations from Q1 2019 to Q2 2019

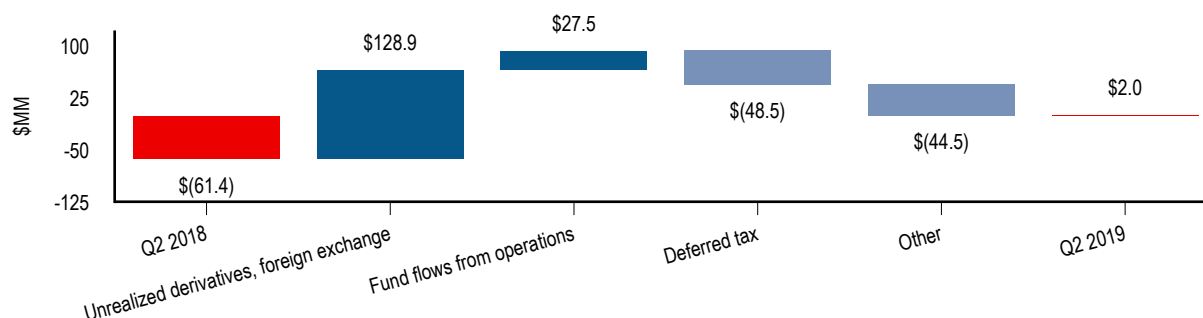


"Other" contains general and administration, corporate income taxes, interest, realized foreign exchange, and realized other

- We generated fund flows from operations of \$222.7 million during Q2 2019, a decrease of 12% from Q1 2019. This quarter-over-quarter decrease was primarily due to the impact of a third party refinery outage in France, an inventory draw in Australia in Q1 2019 compared to an inventory build in Q2 2019, and lower realized natural gas prices during the current period.

### Q2 2019 vs. Q2 2018

#### Net earnings of \$2.0MM in Q2 2019 compared to net loss of \$61.4MM in Q2 2018

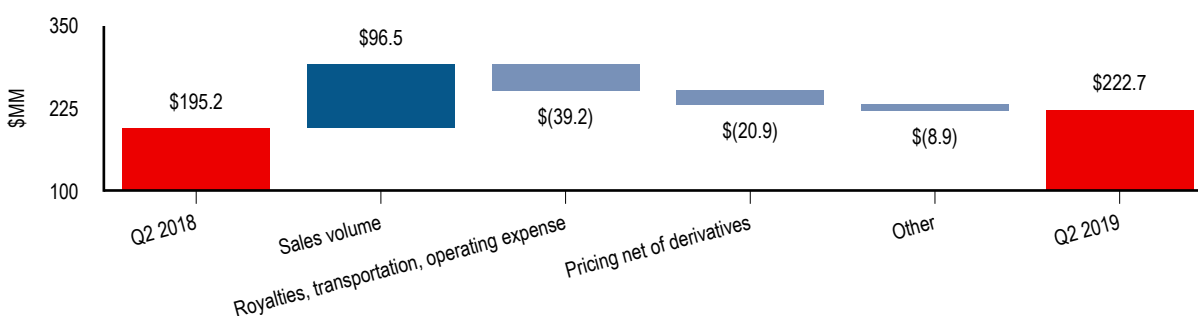


"Other" contains depletion and depreciation, equity based compensation, accretion, and unrealized other

- We recorded net earnings for Q2 2019 of \$2.0 million (\$0.01/basic share) compared to a net loss of \$61.4 million (\$0.46/basic share) in Q2 2018. The increase is primarily driven by lower unrealized losses on derivative instruments in Q2 2019 of \$30.6 million compared to unrealized losses of \$105.3 million in Q2 2018. The increase is partially offset by an increase of \$48.5 million in deferred tax expense.



### 14% increase in fund flows from operations from Q2 2018 to Q2 2019

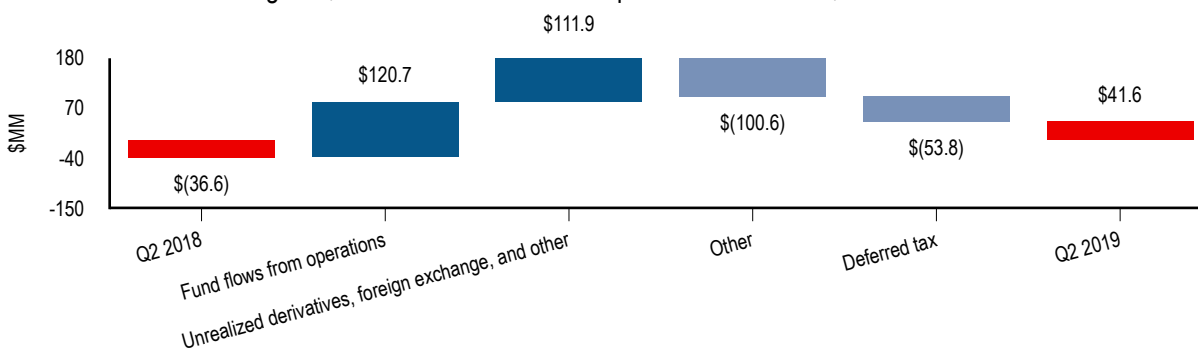


"Other" contains general and administration, corporate income taxes, interest, realized FX, and realized other

- Fund flows from operations increased 14% in Q2 2019 versus Q2 2018. This year-over-year increase was primarily the result of higher sales volumes, which were partially offset by lower commodity prices and incremental expenses associated with the increased volumes.

### YTD 2019 vs. YTD 2018

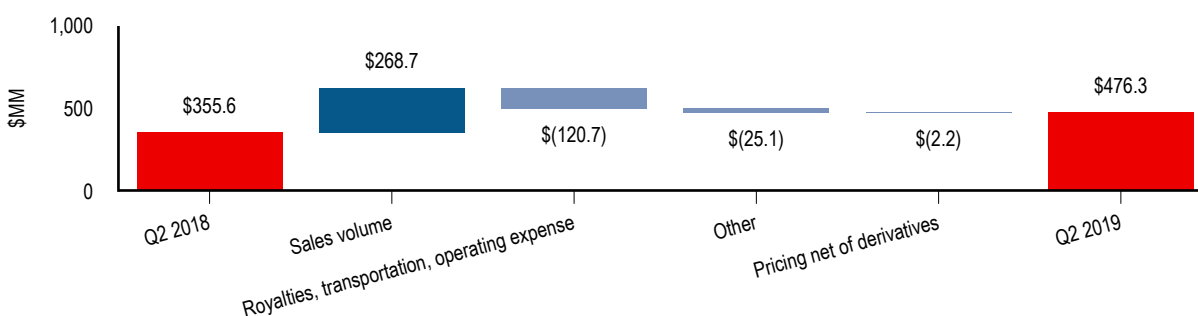
#### Net earnings of \$41.6MM in YTD 2019 compared to net loss of \$36.6MM in YTD 2018



"Other" contains depletion and depreciation, equity based compensation, accretion, and unrealized other

- For the six months ended June 30, 2019, net earnings of \$41.6 million were recorded compared to a net loss of \$36.6 million for the comparable period in 2018. The increase in net earnings resulted from a year-over-year increase in fund flows from operations of \$120.7 million due to increased sales volumes offset by related incremental expenses associated with the increased volumes. The increase in net earnings also resulted from an unrealized loss on derivative instruments of \$44.9 million (compared to an unrealized loss of \$87.9 million for the comparable period in 2018) and an unrealized gain on foreign exchange of \$65.1 million (compared to an unrealized loss of \$3.8 million for the comparable period in 2018). These increases were partially offset by a \$53.8 million increase in deferred tax expense.

### 34% increase in fund flows from operations from YTD 2018 to YTD 2019



"Other" contains general and administration, current income taxes, interest, realized foreign exchange, and realized other

- Fund flows from operations increased 34% for the six months ended June 30, 2019 versus the same period in 2018 due to increased sales volumes offset by increases in royalties, transportation and operating expense. Sales volumes increased by 38% year-over-year primarily due to production increases in Canada, Australia, and the United States. Our consolidated realized price decreased by 8% from \$52.53/boe to \$48.61/boe due to weaker crude oil and gas pricing.

## Production review

### Q2 2019 vs. Q1 2019

- Consolidated average production of 103,003 boe/d during Q2 2019 decreased slightly compared to Q1 2019 production of 103,404 boe/d. Production increases in the United States from organic growth and in Australia from the two wells that were brought on production in Q1 2019 were more than offset by lower production in France due to a refinery outage in the Paris Basin.

### Q2 2019 vs. Q2 2018

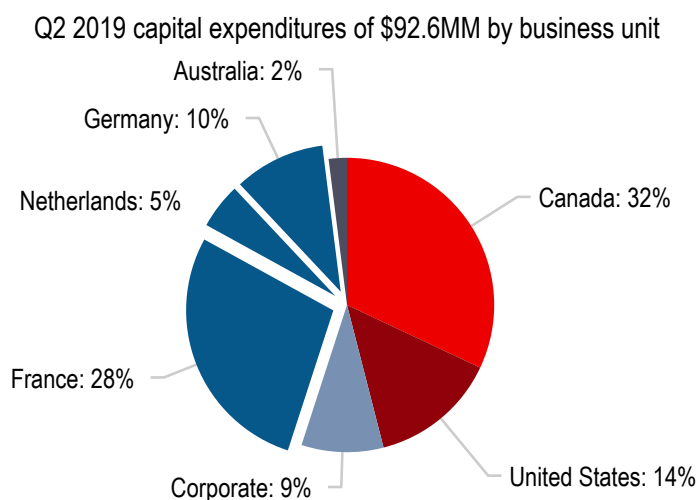
- Consolidated average production of 103,003 boe/d in Q2 2019 represented an increase of 28% from Q2 2018 due to growth in Canada, the Netherlands, the United States, and Australia. In Canada, year-over-year growth was the result of acquisitions in 2018 and continued development of our Mannville condensate-rich resource play and southeast Saskatchewan light oil development. Production in the Netherlands increased due to the Eesveen-02 well (60% working interest), which we brought on production in Q3 2018 and a successful workover program. In the United States, production growth resulted from an acquisition in Q3 2018 and organic drilling activity. Production in Australia increased due to the two-well drilling program brought on production in Q1 2019.

### YTD 2019 vs. YTD 2018

- For the six months ended June 30, 2019, consolidated average production of 103,203 boe/d represented an increase of 37% from the comparable period in 2018 due to growth in Canada, the United States, Australia, and the Netherlands. In Canada, production increased as a result of acquisitions in 2018 and continued development of our Mannville condensate-rich resource play and southeast Saskatchewan light oil development. In the United States, production growth resulted from an acquisition in Q3 2018 and organic drilling activity. Production in Australia increased due to the two-well drilling program brought on production in Q1 2019. In the Netherlands, production increased as a result of a new well brought on production in Q3 2018 and from a successful workover program in the first half of 2019.

## Activity review

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- For the three months ended June 30, 2019, capital expenditures of \$92.6 million primarily related to activity in Canada, France, the United States, Germany and Central and Eastern Europe (included in the Corporate segment shown above). In Canada, capital expenditures of \$29.1 million included the drilling of 28.0 (22.9 net) wells, including 27.0 (22.4 net) wells in Saskatchewan and one (0.5 net) Mannville well in Alberta. In France, capital expenditures of \$25.7 million related to the drilling of one (1.0 net) Champotran well and our 2019 workover program. Capital expenditures of \$13.0 million in the United States related to the drilling of one (1.0 net) Turner horizontal well in the Hilight field. In Germany, capital expenditures of \$9.2 million related to drilling of the Burgmoor Z5 well (46% working interest). In Central and Eastern Europe (included in the Corporate segment), capital expenditures of \$8.8 million primarily related to drilling activities in Hungary and Croatia.

## Sustainability review

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### *Dividends*

- Declared dividends of \$0.23 per common share per month throughout 2019, resulting in total dividends declared of \$1.38 per common share for the six months ended June 30, 2019.

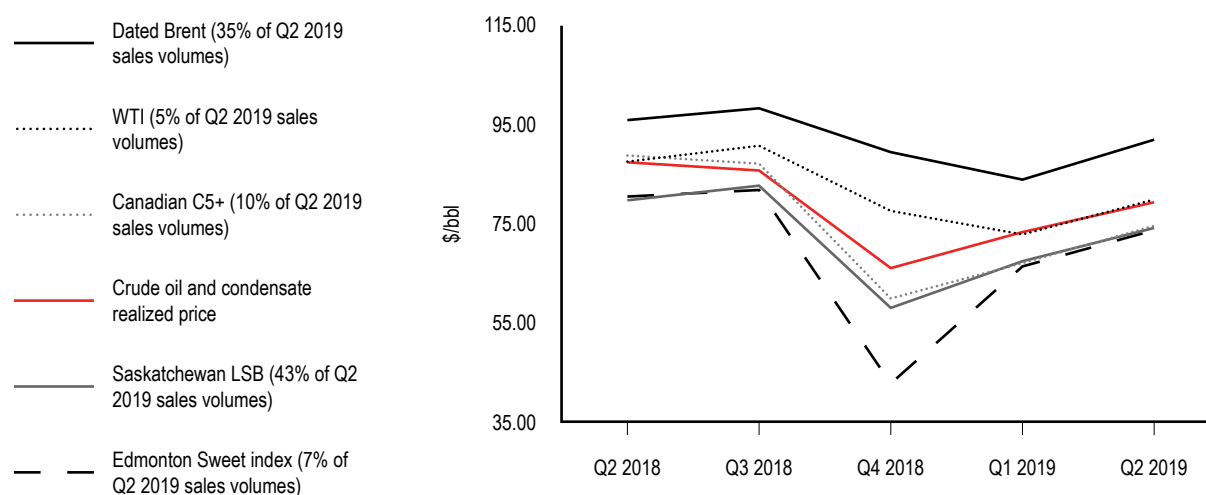
### *Long-term debt and net debt*

- Long-term debt increased from \$1.8 billion as at December 31, 2018, to \$1.9 billion as at June 30, 2019. This increase was primarily a result of increased borrowings on the revolving credit facility and was partially offset by the impact of the stronger Canadian dollar on our US-denominated Senior Unsecured Notes.
- Net debt increased to \$2.0 billion as at June 30, 2019, from \$1.9 billion at December 31, 2018, primarily due to increased borrowings on our revolving credit facility.
- The ratio of net debt to quarterly annualized fund flows from operations remained consistent at 2.19 (December 31, 2018 - 2.17) as the increase in net debt was partially offset by year-over-year increased annualized fund flows from operations.

## Commodity Prices

	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Crude oil</b>								
WTI (\$/bbl)	80.00	72.97	87.63	9.6%	(8.7)%	76.48	83.54	(8.5)%
WTI (US \$/bbl)	59.81	54.90	67.88	8.9%	(11.9)%	57.36	65.37	(12.3)%
Edmonton Sweet index (\$/bbl)	73.82	66.53	80.60	11.0%	(8.4)%	70.16	76.29	(8.0)%
Edmonton Sweet index (US \$/bbl)	55.19	50.05	62.43	10.3%	(11.6)%	52.62	59.70	(11.9)%
Saskatchewan LSB index (\$/bbl)	74.28	67.58	79.84	9.9%	(7.0)%	70.92	75.69	(6.3)%
Saskatchewan LSB index (US \$/bbl)	55.54	50.84	61.84	9.2%	(10.2)%	53.19	59.23	(10.2)%
Canadian C5+ Condensate index (\$/bbl)	74.70	67.20	88.86	11.2%	(15.9)%	70.94	84.25	(15.8)%
Canadian C5+ Condensate index (US \$/bbl)	55.85	50.56	68.83	10.5%	(18.9)%	53.21	65.93	(19.3)%
Dated Brent (\$/bbl)	92.05	84.01	95.99	9.6%	(4.1)%	88.01	90.16	(2.4)%
Dated Brent (US \$/bbl)	68.82	63.20	74.35	8.9%	(7.4)%	66.01	70.55	(6.4)%
<b>Natural gas</b>								
AECO (\$/mcf)	1.03	2.62	1.18	(60.7)%	(12.7)%	1.83	1.63	12.3%
NBP (\$/mcf)	5.44	8.33	9.42	(34.7)%	(42.3)%	6.89	9.69	(28.9)%
NBP (€/mcf)	3.62	5.52	6.12	(34.4)%	(40.8)%	4.57	6.27	(27.1)%
TTF (\$/mcf)	5.75	8.14	9.50	(29.4)%	(39.5)%	6.94	9.54	(27.3)%
TTF (€/mcf)	3.82	5.39	6.17	(29.1)%	(38.1)%	4.61	6.17	(25.3)%
Henry Hub (\$/mcf)	3.53	4.19	3.61	(15.8)%	(2.2)%	3.86	3.70	4.3%
Henry Hub (US \$/mcf)	2.64	3.15	2.80	(16.2)%	(5.7)%	2.89	2.90	(0.3)%
<b>Average exchange rates</b>								
CDN \$/US \$	1.34	1.33	1.29	0.8%	3.9%	1.33	1.28	3.9%
CDN \$/Euro	1.50	1.51	1.54	(0.7)%	(2.6)%	1.51	1.55	(2.6)%
<b>Realized Prices</b>								
Crude oil and condensate (\$/bbl)	79.46	73.45	87.50	8.2%	(9.2)%	76.36	84.32	(9.4)%
NGLs (\$/bbl)	11.25	22.49	26.06	(50.0)%	(56.8)%	16.76	25.73	(34.9)%
Natural gas (\$/mcf)	3.09	5.10	4.77	(39.4)%	(35.2)%	4.09	5.27	(22.4)%
Total (\$/boe)	46.40	50.77	53.72	(8.6)%	(13.6)%	48.61	52.53	(7.5)%

Q2 2019 realized crude oil and condensate price was a 7% premium to Edmonton Sweet Index

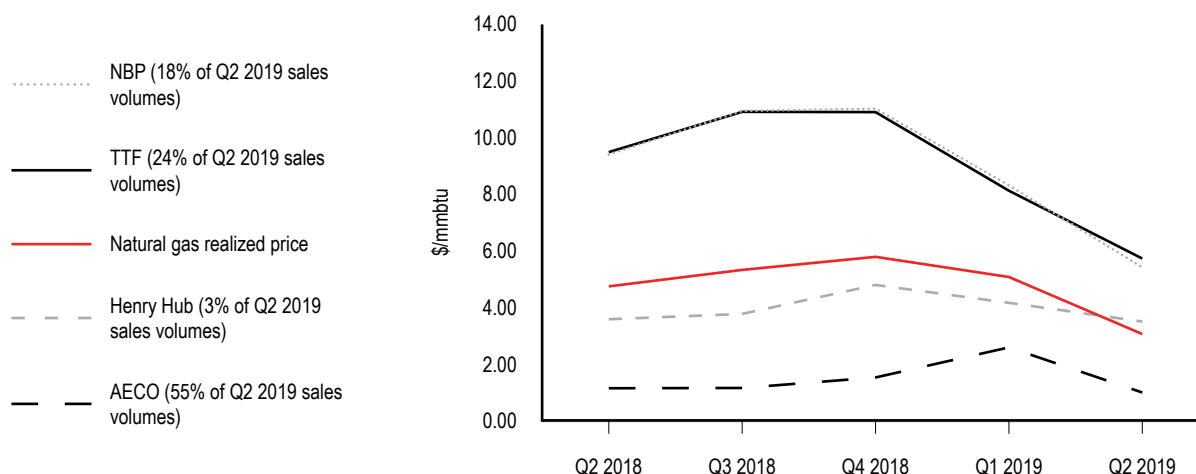


- Crude oil prices rose in Q2 2019 relative to Q1 2019, driven by a moderately improved global supply-demand balance and heightened geopolitical tensions. By the end of Q2 2019, quarter-over-quarter WTI and Brent each increased by 10% in Canadian dollar terms. For the three months ended June 30, 2019, WTI and Brent in Canadian dollar terms decreased by 9% and 4%, respectively, versus the comparable period in the prior year.



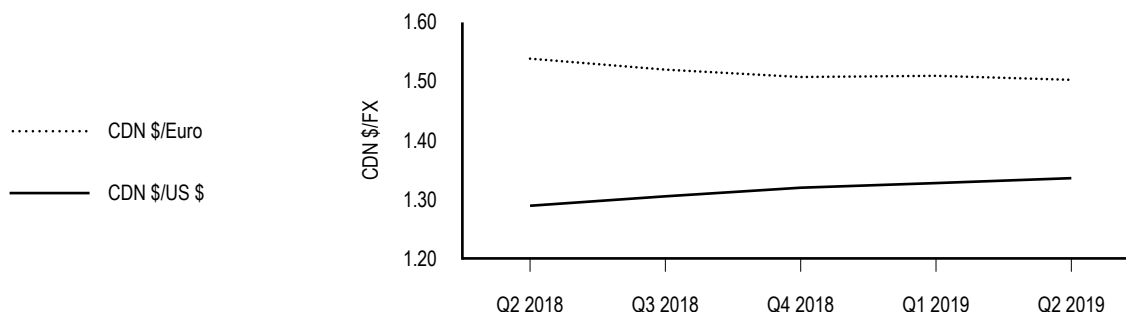
- In Canadian dollar terms, quarter-over-quarter, the Edmonton Sweet differential narrowed by \$0.26/bbl to a discount of \$6.18/bbl against WTI, and the Saskatchewan LSB differential widened by \$0.33/bbl to a discount of \$5.72/bbl against WTI.
- Vermilion's crude oil production benefits from light oil pricing and no exposure to significantly discounted heavy crude oil. Approximately 35% of our Q2 2019 crude oil and condensate production was priced at the Dated Brent index (which averaged a premium to WTI of US\$9.01/bbl), while the remainder of our crude oil and condensate production was priced at the Saskatchewan LSB, Canadian C5+, Edmonton Sweet, and WTI indices. Saskatchewan LSB and Canadian C5+ typically have lower differentials than the more significantly constrained WCS and MSW markers, making Vermilion's North American crude oil production price-advantaged relative to other North American benchmark prices.

#### Q2 2019 realized natural gas price was a \$2.06/mcf premium to AECO



- In Canadian dollar terms, European natural gas prices (TTF and NBP) declined by 29% and 34% respectively in Q2 2019 compared to Q1 2019 primarily due to increased LNG deliveries into Europe.
- Natural gas prices at AECO in Q2 2019 decreased by 61% compared to Q1 2019 as egress challenges resumed during the seasonal injection period.
- For Q2 2019, average European natural gas prices represented a \$4.57/mcf premium to AECO and a \$2.07/mcf premium to Henry Hub pricing. Approximately 42% of our natural gas production in Q2 2019 benefited from this premium European pricing. As a result, our consolidated natural gas realized price was a \$2.06/mcf premium to AECO.

#### Quarter-over-quarter, the Canadian dollar was relatively flat versus the Euro and USD



- For the three months ended June 30, 2019, the Canadian dollar weakened slightly against the US dollar quarter-over-quarter.
- For the three months ended June 30, 2019, the Canadian dollar strengthened slightly against the Euro quarter-over-quarter.

# Canada Business Unit

## Overview

Production and assets focused in West Pembina near Drayton Valley, Alberta and in southeast Saskatchewan and Manitoba.

- Potential for three significant resource plays sharing the same surface infrastructure in the West Pembina region in Alberta:
  - Mannville condensate-rich gas (2,400 - 2,700m depth) - in development phase
  - Cardium light oil (1,800m depth) - modest investment at present
  - Duvernay condensate-rich gas (3,200 - 3,400m depth) - no investment at present
- Southeast Saskatchewan light oil development:
  - Targeting the Mississippian Midale (1,400 - 1,700m depth), Frobisher/Alida (1,200 - 1,400m depth) and Ratcliffe (1,800 - 1,900m) formations

## Operational and financial review

Canada business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production and sales</b>								
Crude oil and condensate (bbls/d)	28,844	29,164	17,009	(1.1)%	69.6%	29,003	13,161	120.4%
NGLs (bbls/d)	7,352	6,968	5,589	5.5%	31.5%	7,161	5,349	33.9%
Natural gas (mmcf/d)	151.87	151.37	127.32	0.3%	19.3%	151.62	116.82	29.8%
Total (boe/d)	61,507	61,360	43,817	0.2%	40.4%	61,434	37,980	61.8%
<b>Production mix (% of total)</b>								
Crude oil and condensate	47%	48%	39%			47%	35%	
NGLs	12%	11%	13%			12%	14%	
Natural gas	41%	41%	48%			41%	51%	
<b>Activity</b>								
Capital expenditures	29,083	128,055	28,694	(77.3)%	1.4%	157,138	97,809	60.7%
Acquisitions	2,655	14,660	1,465,335			17,315	1,555,585	
Gross wells drilled	28.00	58.00	18.00			86.00	36.00	
Net wells drilled	22.87	54.94	16.19			77.81	32.88	
<b>Financial results</b>								
Sales	212,944	220,156	148,915	(3.3)%	43.0%	433,100	241,848	79.1%
Royalties	(20,711)	(25,331)	(15,463)	(18.2)%	33.9%	(46,042)	(25,311)	81.9%
Transportation	(9,781)	(10,692)	(5,186)	(8.5)%	88.6%	(20,473)	(9,726)	110.5%
Operating	(60,404)	(63,604)	(35,762)	(5.0)%	68.9%	(124,008)	(59,858)	107.2%
General and administration	(7,405)	(2,719)	(1,891)	172.3%	291.6%	(10,124)	(2,591)	290.7%
Fund flows from operations	114,643	117,810	90,613	(2.7)%	26.5%	232,453	144,362	61.0%
<b>Netbacks (\$/boe)</b>								
Sales	38.04	39.87	37.35	(4.6)%	1.8%	38.95	35.18	10.7%
Royalties	(3.70)	(4.59)	(3.88)	(19.4)%	(4.6)%	(4.14)	(3.68)	12.5%
Transportation	(1.75)	(1.94)	(1.30)	(9.8)%	34.6%	(1.84)	(1.41)	30.5%
Operating	(10.79)	(11.52)	(8.97)	(6.3)%	20.3%	(11.15)	(8.71)	28.0%
General and administration	(1.32)	(0.49)	(0.47)	169.4%	180.9%	(0.91)	(0.38)	139.5%
Fund flows from operations netback	20.48	21.33	22.73	(4.0)%	(9.9)%	20.91	21.00	(0.4)%
<b>Realized prices</b>								
Crude oil and condensate (\$/bbl)	72.52	65.47	79.43	10.8%	(8.7)%	68.99	77.89	(11.4)%
NGLs (\$/bbl)	10.61	22.12	26.00	(52.0)%	(59.2)%	16.18	25.68	(37.0)%
Natural gas (\$/mcf)	1.12	2.47	1.09	(54.7)%	2.8%	1.79	1.48	20.9%
Total (\$/boe)	38.04	39.87	37.35	(4.6)%	1.8%	38.95	35.18	10.7%
<b>Reference prices</b>								
WTI (US \$/bbl)	59.81	54.90	67.88	8.9%	(11.9)%	57.36	65.37	(12.3)%
Edmonton Sweet index (\$/bbl)	73.82	66.53	80.60	11.0%	(8.4)%	70.16	76.29	(8.0)%
Saskatchewan LSB index (\$/bbl)	74.28	67.58	79.84	9.9%	(7.0)%	70.92	75.69	(6.3)%
Canadian C5+ Condensate index (\$/bbl)	74.70	67.20	88.86	11.2%	(15.9)%	70.94	84.25	(15.8)%
AECO (\$/mcf)	1.03	2.62	1.18	(60.7)%	(12.7)%	1.83	1.63	12.3%

## *Production*

- Q2 2019 production increased slightly from the prior quarter. Production contributions from our first quarter 2019 drilling program in Saskatchewan and Alberta were partially offset by unplanned facility downtime and less drilling activity in the second quarter of 2019 due to spring breakup. Quarterly production increased 40% year-over-year, primarily due to our acquisition of Spartan Energy Corp. in May 2018.

## *Activity review*

Vermilion drilled 23 (21.8 net) operated wells and participated in the drilling of five (1.1 net) non-operated wells in Canada during Q2 2019.

### *Alberta*

- In Q2 2019, we participated in the drilling of one (0.5 net) non-operated well, completed one (1.0 net) operated and one (0.5 net) non-operated well, and brought on production one (1.0 net) operated well in Alberta.
- In 2019, we plan to drill or participate in 20 (17.7 net) wells in Alberta.

### *Saskatchewan*

- In Q2 2019, we drilled or participated in 23 (21.8 net) operated wells and four (0.6 net) non-operated wells, completed 12 (11.1 net) operated wells, and brought six (6.0 net) operated wells on production in Saskatchewan.
- In 2019, we plan to drill or participate in 140 (125.9 net) wells in Saskatchewan.

## *Sales*

- The realized price for our crude oil and condensate production in Canada is linked to WTI subject to market conditions in western Canada as reflected by the Saskatchewan LSB, Canadian Condensate C5+, and Edmonton Sweet index prices. The realized price of our natural gas in Canada is based on the AECO index.
- Q2 2019 sales per boe decreased 5% compared to Q1 2019 as the increase in crude oil prices was more than offset by lower NGL and natural gas prices.
- Q2 2019 sales per boe increased 2% versus Q2 2018 despite a decrease in all reference prices due to an increased weighting towards higher-priced crude oil and condensate production.
- Year-to-date 2019 sales per boe increased 11% versus the same period in 2018 due the same factors listed above.

## *Royalties*

- Q2 2019 royalties as a percentage of sales of 9.7% decreased from 11.5% and 10.4% in Q1 2019 and Q2 2018, respectively, due to lower Alberta crude oil par pricing in Q2 2019 coupled with lower average royalty rates for new wells brought on production.
- Royalties as a percentage of sales for the six months ended June 30, 2019 of 10.6% was relatively consistent with the same period in the prior year (10.5%).

## *Transportation*

- Q2 2019 transportation expense on a dollar and per unit basis decreased slightly versus Q1 2019 due to lower crude oil production volumes and transportation rates.
- Transportation expense for the three and six months ended June 30, 2019 increased on a dollar and per unit basis versus the comparable period in 2018 due to an increase in crude oil production that incurs higher transportation expense.

## *Operating*

- Operating expense on both a dollar and per unit basis decreased in Q2 2019 relative to Q1 2019 due to lower activity levels.
- For the three and six months ended June 30, 2019, operating expense increased on both a dollar and per unit basis versus the comparable periods in 2018. On a dollar basis, the increase in operating expense was driven by higher production volumes during 2019. On a per unit basis, the increase in operating expense was primarily attributable to the impact of increased crude oil production, which has higher associated per unit operating expense.

# France Business Unit

## Overview

- Entered France in 1997.
- Largest oil producer in France, constituting approximately three-quarters of domestic oil production.
- Low base decline producing assets comprised of large conventional oil fields with high working interests located in the Aquitaine and Paris Basins.
- Identified inventory of workover, waterflood, and infill drilling opportunities.

## Operational and financial review

France business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production</b>								
Crude oil (bbls/d)	9,800	11,342	11,683	(13.6)%	(16.1)%	10,567	11,362	(7.0)%
Natural gas (mmcf/d)	—	0.77	—	(100.0)%	—%	0.38	—	—%
Total (boe/d)	9,800	11,470	11,683	(14.6)%	(16.1)%	10,630	11,362	(6.4)%
<b>Sales</b>								
Crude oil (bbls/d)	10,190	11,256	11,682	(9.5)%	(12.8)%	10,720	10,792	(0.7)%
Natural gas (mmcf/d)	—	0.77	—	(100.0)%	—%	0.38	—	—%
Total (boe/d)	10,190	11,384	11,682	(10.5)%	(12.8)%	10,784	10,792	(0.1)%
<b>Inventory (mmbbls)</b>								
Opening crude oil inventory	332	325	300			325	197	
Crude oil production	892	1,021	1,063			1,913	2,056	
Crude oil sales	(927)	(1,014)	(1,063)			(1,941)	(1,953)	
Closing crude oil inventory	297	332	300			297	300	
<b>Activity</b>								
Capital expenditures	25,671	22,086	17,044	16.2%	50.6%	47,757	46,971	1.7%
Gross wells drilled	1.00	3.00	—			4.00	5.00	
Net wells drilled	1.00	3.00	—			4.00	5.00	
<b>Financial results</b>								
Sales	84,540	82,702	101,128	2.2%	(16.4)%	167,242	173,873	(3.8)%
Royalties	(10,871)	(11,283)	(12,602)	(3.7)%	(13.7)%	(22,154)	(22,040)	0.5%
Transportation	(9,041)	(3,170)	(2,813)	185.2%	221.4%	(12,211)	(5,171)	136.1%
Operating	(14,305)	(15,736)	(13,893)	(9.1)%	3.0%	(30,041)	(26,942)	11.5%
General and administration	(3,551)	(3,655)	(3,500)	(2.8)%	1.5%	(7,206)	(7,013)	2.8%
Current income taxes	(5,346)	(7,700)	(5,234)	(30.6)%	2.1%	(13,046)	(7,287)	79.0%
Fund flows from operations	41,426	41,158	63,086	0.7%	(34.3)%	82,584	105,420	(21.7)%
<b>Netbacks (\$/boe)</b>								
Sales	91.17	80.72	95.13	12.9%	(4.2)%	85.68	89.01	(3.7)%
Royalties	(11.72)	(11.01)	(11.85)	6.4%	(1.1)%	(11.35)	(11.28)	0.6%
Transportation	(9.75)	(3.09)	(2.65)	215.5%	267.9%	(6.26)	(2.65)	136.2%
Operating	(15.43)	(15.36)	(13.07)	0.5%	18.1%	(15.39)	(13.79)	11.6%
General and administration	(3.83)	(3.57)	(3.29)	7.3%	16.4%	(3.69)	(3.59)	2.8%
Current income taxes	(5.77)	(7.52)	(4.92)	(23.3)%	17.3%	(6.68)	(3.73)	79.1%
Fund flows from operations netback	44.67	40.17	59.35	11.2%	(24.7)%	42.31	53.97	(21.6)%
<b>Reference prices</b>								
Dated Brent (US \$/bbl)	68.82	63.20	74.35	8.9%	(7.4)%	66.01	70.55	(6.4)%
Dated Brent (\$/bbl)	92.05	84.01	95.99	9.6%	(4.1)%	88.01	90.16	(2.4)%



### *Production*

- Q2 2019 production decreased 15% from the prior quarter and 16% year-over-year due to the temporary curtailment of our production in the Paris Basin as a result of a third party refinery shutdown following a failure on the refinery's main feedstock line. Production was also impacted to a lesser extent by unplanned downtime in the Aquitaine Basin.

### *Activity review*

- During Q2 2019, we completed the final well (1.0 net) of our 2019 Champotran drilling program.
- We plan to continue our workover and optimization programs in the Aquitaine and Paris Basins throughout 2019.

### *Sales*

- Crude oil in France is priced with reference to Dated Brent.
- Q2 2019 sales per boe increased versus Q1 2019, consistent with an increase in the Dated Brent reference price. On a dollar basis, sales were relatively consistent as the increase in pricing was offset by lower sales volumes.
- For the three and six months ended June 30, 2019, sales per boe decreased versus the comparable periods in the prior year, consistent with decreases in the Dated Brent reference price. For the three months ended June 30, 2019, this decrease in price was coupled with lower sales volumes, resulting in a decrease in sales on a dollar basis.

### *Royalties*

- Royalties in France relate to two components: RCDM (levied on units of production and not subject to changes in commodity prices) and R31 (based on a percentage of sales).
- For the three and six months ended June 30, 2019, royalties as a percentage of sales of 12.9% and 13.2%, respectively, were relatively consistent against all comparable periods.

### *Transportation*

- Transportation expense increased for the three and six months ended June 30, 2019 versus all comparable periods, due to the aforementioned refinery outage. During the refinery outage, we used alternate delivery points and transportation methods for our crude oil production in the basin, resulting in an increase to our transportation costs during the shutdown.

### *Operating*

- Q2 2019 operating expense per unit was relatively consistent compared to Q1 2019. On a dollar basis, operating expense decreased due to lower sales volumes.
- For the three and six months ended June 30, 2019 compared to the same periods in the prior year, operating expense increased on both a dollar and per unit basis due primarily to higher electricity prices in the current year.

### *General and administration*

- Fluctuations in general and administration expense for all comparable periods were due to the timing of expenditures and allocations from our corporate segment.

### *Current income taxes*

- In France, current income taxes are applied to taxable income, after eligible deductions, at a statutory rate of 32.0%.
- Full year effective tax rates are estimated each quarter based on forecasted commodity prices and operational results. The estimated full year effective tax rate is applied on a pro-rata basis to quarterly results. As such, fluctuations between the reporting periods occur due to changes in estimated tax rates.
- For 2019, the effective rate on current taxes, inclusive of corporate allocations, is expected to be between 10% to 14% of pre-tax fund flows from operations. This is subject to change in response to production variations, commodity price fluctuations, the timing of capital expenditures, and other eligible in-country adjustments.
- On December 21, 2017, the French Parliament approved the Finance Bill for 2018. The Finance Bill for 2018 provides for a progressive decrease of the French corporate income tax rate from 34.4% to 25.8% by 2022, with the first reduction in 2019 to 32.0%.

# Netherlands Business Unit

## Overview

- Entered the Netherlands in 2004.
- Second largest onshore operator.
- Interests include 26 onshore licenses (all operated) and 17 offshore licenses (all non-operated).
- Licenses include more than 930,000 net acres of land, 90% of which is undeveloped.

## Operational and financial review

Netherlands business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production and sales</b>								
Condensate (bbls/d)	100	93	87	7.5%	14.9%	96	82	17.1%
Natural gas (mmcf/d)	52.90	51.51	43.49	2.7%	21.6%	52.21	44.13	18.3%
Total (boe/d)	8,917	8,677	7,335	2.8%	21.6%	8,798	7,438	18.3%
<b>Activity</b>								
Capital expenditures	4,577	6,349	6,695	(27.9)%	(31.6)%	10,926	9,973	9.6%
Acquisitions	—	908	139			908	2,899	
Gross wells drilled	—	—	—			—	—	
Net wells drilled	—	—	—			—	—	
<b>Financial results</b>								
Sales	28,327	40,586	35,000	(30.2)%	(19.1)%	68,913	71,186	(3.2)%
Royalties	(446)	(614)	(745)	(27.4)%	(40.1)%	(1,060)	(1,595)	(33.5)%
Operating	(7,686)	(8,285)	(6,419)	(7.2)%	19.7%	(15,971)	(14,104)	13.2%
General and administration	(704)	(892)	(145)	(21.1)%	385.5%	(1,596)	(918)	73.9%
Current income taxes	(2,575)	(4,200)	(4,993)	(38.7)%	(48.4)%	(6,775)	(10,798)	(37.3)%
Fund flows from operations	16,916	26,595	22,698	(36.4)%	(25.5)%	43,511	43,771	(0.6)%
<b>Netbacks (\$/boe)</b>								
Sales	34.91	51.97	52.43	(32.8)%	(33.4)%	43.28	52.88	(18.2)%
Royalties	(0.55)	(0.79)	(1.12)	(30.4)%	(50.9)%	(0.67)	(1.19)	(43.7)%
Operating	(9.47)	(10.61)	(9.62)	(10.7)%	(1.6)%	(10.03)	(10.48)	(4.3)%
General and administration	(0.87)	(1.14)	(0.22)	(23.7)%	295.5%	(1.00)	(0.68)	47.1%
Current income taxes	(3.17)	(5.38)	(7.48)	(41.1)%	(57.6)%	(4.25)	(8.02)	(47.0)%
Fund flows from operations netback	20.85	34.05	33.99	(38.8)%	(38.7)%	27.33	32.51	(15.9)%
<b>Realized prices</b>								
Condensate (\$/bbl)	79.10	67.10	79.40	17.9%	(0.4)%	73.37	74.40	(1.4)%
Natural gas (\$/mcf)	5.73	8.63	8.68	(33.6)%	(34.0)%	7.16	8.77	(18.4)%
Total (\$/boe)	34.91	51.97	52.43	(32.8)%	(33.4)%	43.28	52.88	(18.2)%
<b>Reference prices</b>								
TTF (\$/mcf)	5.75	8.14	9.50	(29.4)%	(39.5)%	6.94	9.54	(27.3)%
TTF (€/mcf)	3.82	5.39	6.17	(29.1)%	(38.1)%	4.61	6.17	(25.3)%

### *Production*

- Q2 2019 production increased 3% from the prior quarter due to the successful completion of our first half 2019 workover and facility maintenance program, partially offset by minor downtime. Quarterly production increased 22% year-over-year primarily due to the contribution from the Eesveen-02 well (60% working interest), which we brought on production in Q3 2018.

### *Activity review*

- In Q2 2019, we began site preparations for the drilling of the Weststellingwerf well (0.5 net) planned for Q3 2019. Drilling of the Waalwijk South well (0.5 net) is expected to commence in Q4 2019.

### *Sales*

- The price of our natural gas in the Netherlands is based on the TTF index.
- For the three and six months ended June 30, 2019, sales on a per unit basis decreased versus all comparable periods, consistent with decreases in the TTF reference price.

### *Royalties*

- In the Netherlands, certain wells are subject to overriding royalties while some wells are subject to royalties that take effect only when specified production levels are exceeded. As such, royalty expense may fluctuate from period to period depending on the amount of production from those wells. Royalties in Q2 2019 represented 1.6% of sales. Effective March 1, 2019, certain royalty rights were acquired which resulted in lower royalties.

### *Transportation*

- Our production in the Netherlands is not subject to transportation expense as gas is sold at the plant gate.

### *Operating*

- Q2 2019 operating expense decreased on a dollar and per unit basis versus Q1 2019 due to increased maintenance activity and surface rights payments during the first quarter.
- For the three and six months ended June 30, 2019, operating expense increased on a dollar basis versus the comparable periods in 2018 primarily due to incremental expense associated with the year-over-year production increase, in addition to increased maintenance activity during the first quarter of 2019. On a per unit basis, operating expense decreased due to the impact of fixed costs being spread over higher volumes.

### *General and administration*

- Fluctuations in general and administration expense for all comparable periods were due to the timing of expenditures and allocations from our corporate segment.

### *Current income taxes*

- In the Netherlands, current income taxes are applied to taxable income, after eligible deductions and a 10% uplift deduction applied to operating expenses, eligible general and administration and tax deductions for depletion and asset retirement obligations, at a tax rate of 50%.
- Full year effective tax rates are estimated each quarter based on forecasted commodity prices and operational results. The estimated full year effective tax rate is applied on a pro-rata basis to quarterly results. As such, fluctuations between the reporting periods occur due to changes in estimated tax rates.
- For 2019, the effective rate on current taxes, inclusive of corporate allocations, is expected to be between 8% to 12% of pre-tax fund flows from operations. This is subject to change in response to production variations, commodity price fluctuations, the timing of capital expenditures, and other eligible in-country adjustments.

# Germany Business Unit

## Overview

- Entered Germany in 2014 through the acquisition of a non-operated natural gas producing property.
- Executed a significant exploration license farm-in agreement in 2015 and acquired operated producing properties in 2016.
- Producing assets consist of seven gas and eight oil producing fields with extensive infrastructure in place.
- Significant land position of approximately 1.2 million net acres (97% undeveloped).

## Operational and financial review

Germany business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production</b>								
Crude oil (bbls/d)	1,047	978	1,008	7.1%	3.9%	1,013	1,043	(2.9)%
Natural gas (mmcf/d)	14.56	16.71	14.63	(12.9)%	(0.5)%	15.63	15.41	1.4%
Total (boe/d)	3,474	3,763	3,447	(7.7)%	0.8%	3,618	3,611	0.2%
<b>Sales</b>								
Crude oil (bbls/d)	982	1,052	1,058	(6.7)%	(7.2)%	1,017	1,182	(14.0)%
Natural gas (mmcf/d)	14.56	16.71	14.63	(12.9)%	(0.5)%	15.63	15.41	1.4%
Total (boe/d)	3,409	3,837	3,497	(11.2)%	(2.5)%	3,622	3,750	(3.4)%
<b>Production mix (% of total)</b>								
Crude oil	30%	26%	29%			28%	29%	
Natural gas	70%	74%	71%			72%	71%	
<b>Activity</b>								
Capital expenditures	9,234	3,044	2,314	203.4%	299.0%	12,278	4,729	159.6%
Acquisitions	4,751	416	—			5,167	—	
Gross wells drilled	2.00	—	—			2.00	—	
Net wells drilled	0.71	—	—			0.71	—	
<b>Financial results</b>								
Sales	15,093	19,368	18,999	(22.1)%	(20.6)%	34,461	39,500	(12.8)%
Royalties	(1,502)	(2,223)	(1,251)	(32.4)%	20.1%	(3,725)	(2,988)	24.7%
Transportation	(773)	(1,672)	(1,779)	(53.8)%	(56.5)%	(2,445)	(3,777)	(35.3)%
Operating	(5,212)	(5,920)	(5,384)	(12.0)%	(3.2)%	(11,132)	(11,570)	(3.8)%
General and administration	(2,146)	(1,913)	(1,462)	12.2%	46.8%	(4,059)	(3,020)	34.4%
Fund flows from operations	5,460	7,640	9,123	(28.5)%	(40.2)%	13,100	18,145	(27.8)%
<b>Netbacks (\$/boe)</b>								
Sales	48.65	56.09	59.69	(13.3)%	(18.5)%	52.57	58.19	(9.7)%
Royalties	(4.84)	(6.44)	(3.93)	(24.8)%	23.2%	(5.68)	(4.40)	29.1%
Transportation	(2.49)	(4.84)	(5.59)	(48.6)%	(55.5)%	(3.73)	(5.56)	(32.9)%
Operating	(16.80)	(17.14)	(16.92)	(2.0)%	(0.7)%	(16.98)	(17.04)	(0.4)%
General and administration	(6.92)	(5.54)	(4.59)	24.9%	50.8%	(6.19)	(4.45)	39.1%
Fund flows from operations netback	17.60	22.13	28.66	(20.5)%	(38.6)%	19.99	26.74	(25.2)%
<b>Realized prices</b>								
Crude oil (\$/bbl)	87.05	78.50	91.00	10.9%	(4.3)%	82.66	84.42	(2.1)%
Natural gas (\$/mcf)	5.52	7.94	7.68	(30.5)%	(28.1)%	6.80	7.69	(11.6)%
Total (\$/boe)	48.65	56.09	59.69	(13.3)%	(18.5)%	52.57	58.19	(9.7)%
<b>Reference prices</b>								
Dated Brent (US \$/bbl)	68.82	63.20	74.35	8.9%	(7.4)%	66.01	70.55	(6.4)%
Dated Brent (\$/bbl)	92.05	84.01	95.99	9.6%	(4.1)%	88.01	90.16	(2.4)%
TTF (\$/mcf)	5.75	8.14	9.50	(29.4)%	(39.5)%	6.94	9.54	(27.3)%
TTF (€/mcf)	3.82	5.39	6.17	(29.1)%	(38.1)%	4.61	6.17	(25.3)%



### *Production*

- Q2 2019 production decreased 8% from the prior quarter due to unplanned downtime on several operated and non-operated assets, which was partially offset by a full quarter contribution from various well workovers performed on our operated oil assets in the prior quarter. Quarterly production was relatively consistent year-over-year.

### *Activity review*

- During the second quarter of 2019, we successfully completed the drilling of the Burgmoor Z5 well (46% working interest), marking the first operated drill by Vermilion in Germany. We also completed and brought on production a non-operated coil tubing sidetrack (0.25 net) during the quarter.
- For the remainder of 2019, we plan to continue evaluating and performing workover opportunities on our operated asset base.

### *Sales*

- The price of our natural gas in Germany is based on the NCG and GPL indexes, which are both highly correlated to the TTF benchmark. Crude oil in Germany is priced with reference to Dated Brent.
- Q2 2019 sales per boe decreased versus Q1 2019, consistent with the decrease in the natural gas benchmark price, but was partially offset by higher crude oil pricing.
- For the three and six months ended June 30, 2019, sales per boe decreased versus the same periods in the previous year due to decreases in crude oil and natural gas reference prices.

### *Royalties*

- Our production in Germany is subject to state and private royalties on sales after certain eligible deductions.
- Royalties as a percentage of sales were lower in Q2 2019 versus Q1 2019 due to an unfavourable prior period adjustment recorded in Q1 2019.
- Royalties as a percentage of sales were higher for the three and six months ended June 30, 2019 versus the same periods in the prior year due to a favourable prior period adjustment recorded in Q2 2018.

### *Transportation*

- Transportation expense in Germany relates to costs incurred to deliver natural gas from the processing facility to the customer and deliver crude oil to the refinery.
- Transportation expense in Q2 2019 was lower than Q1 2019 and Q2 2018 due to a favourable prior period adjustment recorded in Q2 2019.
- Transportation expense for the six months ended June 30, 2019 was lower than the comparable period in the prior year, due to a favourable prior period adjustment recorded in 2019.

### *Operating*

- Operating expense on a per unit basis in Q2 2019 was relatively consistent with Q1 2019 and Q2 2018.
- Operating expense on a per unit basis for the six months ended June 30, 2019 remained consistent versus the comparable period in the prior year.

### *General and administration*

- Fluctuations in general and administration expense for all comparable periods were due to the timing of expenditures and allocations from our corporate segment.

### *Current income taxes*

- As a result of our tax pools in Germany, we do not expect to incur current income taxes for 2019 in the Germany Business Unit. This is subject to change in response to production variations, commodity price fluctuations, the timing of capital expenditures, and other eligible in-country adjustments.

# Ireland Business Unit

## Overview

- Entered Ireland in 2009 with an investment in the offshore Corrib gas field.
- The Corrib gas field is located offshore northwest Ireland and comprises of six offshore wells, offshore and onshore sales and transportation pipeline segments, as well as a natural gas processing facility.
- In Q4 2018, Vermilion assumed operatorship of the Corrib Natural Gas Project (the "Corrib Project") and increased its ownership stake by 1.5% to 20% following the completion of a strategic partnership with Canada Pension Plan Investment Board ("CPPIB").

## Operational and financial review

Ireland business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production and sales</b>								
Natural gas (mmcf/d)	49.21	51.71	56.56	(4.8)%	(13.0)%	50.45	58.70	(14.1)%
Total (boe/d)	8,201	8,619	9,426	(4.8)%	(13.0)%	8,409	9,783	(14.1)%
<b>Activity</b>								
Capital expenditures	84	11	87	663.6%	(3.4)%	95	134	(29.1)%
Acquisitions	—	—	—			—	—	
<b>Financial results</b>								
Sales	25,936	39,792	47,862	(34.8)%	(45.8)%	65,728	101,537	(35.3)%
Transportation	(1,155)	(1,166)	(1,268)	(0.9)%	(8.9)%	(2,321)	(2,554)	(9.1)%
Operating	(2,631)	(3,810)	(4,306)	(30.9)%	(38.9)%	(6,441)	(7,515)	(14.3)%
General and administration	(242)	(329)	(1,443)	(26.4)%	(83.2)%	(571)	(2,752)	(79.3)%
Fund flows from operations	21,908	34,487	40,845	(36.5)%	(46.4)%	56,395	88,716	(36.4)%
<b>Netbacks (\$/boe)</b>								
Sales	34.75	51.30	55.80	(32.3)%	(37.7)%	43.19	57.34	(24.7)%
Transportation	(1.55)	(1.50)	(1.48)	3.3%	4.7%	(1.52)	(1.44)	5.6%
Operating	(3.53)	(4.91)	(5.02)	(28.1)%	(29.7)%	(4.23)	(4.24)	(0.2)%
General and administration	(0.32)	(0.42)	(1.68)	(23.8)%	(81.0)%	(0.38)	(1.55)	(75.5)%
Fund flows from operations netback	29.35	44.47	47.62	(34.0)%	(38.4)%	37.06	50.11	(26.0)%
<b>Reference prices</b>								
NBP (\$/mcf)	5.44	8.33	9.42	(34.7)%	(42.3)%	6.89	9.69	(28.9)%
NBP (€/mcf)	3.62	5.52	6.12	(34.4)%	(40.8)%	4.57	6.27	(27.1)%

### *Production*

- Q2 2019 production decreased 4.8% from the prior quarter due to natural decline and minor unplanned downtime at the Corrib natural gas processing facility. Quarterly production decreased 13% year-over-year due primarily to natural decline.

### *Activity review*

- During Q2 2019, we optimized our maintenance activities and began preparations for a planned plant turnaround, expected to occur in Q3 2019.
- For the remainder of 2019, we will continue to evaluate further optimization opportunities as we progress through our first year as operator of the Corrib Project.

### *Sales*

- The price of our natural gas in Ireland is based on the NBP index.
- Sales per boe for the three and six months ended June 30, 2019 decreased versus all comparable periods consistent with decreases in the NBP reference price.

### *Royalties*

- Our production in Ireland is not subject to royalties.

### *Transportation*

- Transportation expense in Ireland relates to payments under a ship-or-pay agreement related to the Corrib Project.
- Transportation expense for the three and six months ended June 30, 2019 was relatively consistent versus all comparable periods.

### *Operating*

- Q2 2019 operating expense was lower versus Q1 2019 due to timing of terminal maintenance activity.
- For the three and six months ended June 30, 2019, operating expense fluctuated versus the comparable periods in 2018 due to the timing of maintenance activity.

### *General and administration*

- Fluctuations in general and administration expense versus all comparable periods is primarily due to the timing of expenditures and allocations from our corporate segment.

### *Current income taxes*

- Given the significant level of investment in Corrib and the resulting tax pools, we do not expect to incur current income taxes in the Ireland Business Unit for the foreseeable future.

# Australia Business Unit

## Overview

- Entered Australia in 2005.
- Hold a 100% operated working interest in the Wandoo field, located approximately 80 km offshore on the northwest shelf of Australia.
- Production is operated from two off-shore platforms and originates from 20 producing wells including five dual lateral wells for a total of 25 producing laterals.
- Wells that utilize horizontal legs (ranging in length from 500 to 3,000 plus metres) are located 600m below the seabed in approximately 55m of water depth.

## Operational and financial review

Australia business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production</b>								
Crude oil (bbls/d)	6,689	5,862	4,132	14.1%	61.9%	6,278	4,549	38.0%
<b>Sales</b>								
Crude oil (bbls/d)	4,737	7,762	4,164	(39.0)%	13.8%	6,241	4,519	38.1%
<b>Inventory (mbbls)</b>								
Opening crude oil inventory	18	189	142			189	134	
Crude oil production	609	528	376			1,137	823	
Crude oil sales	(431)	(699)	(379)			(1,130)	(818)	
Closing crude oil inventory	196	18	139			196	139	
<b>Activity</b>								
Capital expenditures	2,239	18,864	11,368	(88.1)%	(80.3)%	21,103	15,817	33.4%
Gross wells drilled	—	2.00	—			2.00	—	
Net wells drilled	—	2.00	—			2.00	—	
<b>Financial results</b>								
Sales	42,848	63,582	37,364	(32.6)%	14.7%	106,430	75,534	40.9%
Operating	(8,092)	(21,404)	(12,809)	(62.2)%	(36.8)%	(29,496)	(25,857)	14.1%
General and administration	(1,164)	(1,039)	(982)	12.0%	18.5%	(2,203)	(2,507)	(12.1)%
Current income taxes	(12,084)	(14,100)	(5,006)	(14.3)%	141.4%	(26,184)	(10,524)	148.8%
Fund flows from operations	21,508	27,039	18,567	(20.5)%	15.8%	48,547	36,646	32.5%
<b>Netbacks (\$/boe)</b>								
Sales	99.39	91.02	98.61	9.2%	0.8%	94.21	92.35	2.0%
Operating	(18.77)	(30.64)	(33.81)	(38.7)%	(44.5)%	(26.11)	(31.61)	(17.4)%
General and administration	(2.70)	(1.49)	(2.59)	81.2%	4.2%	(1.95)	(3.06)	(36.3)%
PRRT	(19.18)	(14.89)	(7.00)	28.8%	174.0%	(16.53)	(9.17)	80.3%
Corporate income taxes	(8.85)	(5.30)	(6.21)	67.0%	42.5%	(6.65)	(3.70)	79.7%
Fund flows from operations netback	49.89	38.70	49.00	28.9%	1.8%	42.97	44.81	(4.1)%
<b>Reference prices</b>								
Dated Brent (US \$/bbl)	68.82	63.20	74.35	8.9%	(7.4)%	66.01	70.55	(6.4)%
Dated Brent (\$/bbl)	92.05	84.01	95.99	9.6%	(4.1)%	88.01	90.16	(2.4)%



### *Production*

- Q2 2019 production increased 14% quarter-over-quarter and 62% year-over-year primarily due to the production contribution from the two (2.0 net) well drilling program we completed at the end of January 2019.
- Production volumes are managed within corporate targets while meeting customer demands and the requirements of long-term supply agreements.
- We continue to plan for long-term annual production levels of approximately 6,000 bbls/d.

### *Activity review*

- In 2019, we will continue to focus on adding value through asset optimization and proactive maintenance.

### *Sales*

- Crude oil in Australia is priced with reference to Dated Brent.
- Q2 2019 sales decreased compared to Q1 2019 due to fewer crude liftings in the current quarter. Quarter-over-quarter, the decrease in sales volumes was partially offset by higher sales per boe due to an increase in the Dated Brent reference price.
- For the three and six months ended June 30, 2019 compared to the same periods in the prior year, sales per boe increased slightly despite decreases in the Dated Brent reference pricing due to the timing of sales in the period.

### *Royalties and transportation*

- Our production in Australia is not subject to royalties or transportation expense as crude oil is sold directly at the Wandoo B platform.

### *Operating*

- Q2 2019 operating expense decreased compared to Q1 2019 due to lower sales volumes.
- For the three and six months ended June 30, 2019 compared to the same periods in the prior year, per unit operating expense decreased due to timing of activity and lower diesel usage.

### *General and administration*

- Fluctuations in general and administration expense for all comparable periods are primarily due to the timing of expenditures and allocations from our corporate segment.

### *Current income taxes*

- In Australia, current income taxes include both PRRT and corporate income taxes. PRRT is a profit based tax applied at a rate of 40% on sales less eligible expenditures, including operating expenses and capital expenditures. Corporate income taxes are applied at a rate of 30% on taxable income after eligible deductions, which include PRRT paid.
- Full year effective tax rates are estimated each quarter based on forecasted commodity prices and operational results. The estimated full year effective tax rate is applied on a pro-rata basis to quarterly results. As such, fluctuations between the reporting periods occur due to changes in estimated tax rates.
- For 2019, the effective rate on current taxes, inclusive of corporate allocations, is expected to be between 32% to 36% of pre-tax fund flows from operations. This is subject to change in response to production variations, commodity price fluctuations, the timing of capital expenditures, and other eligible in-country adjustments.

# United States Business Unit

## Overview

- Entered the United States in 2014 and acquired additional producing assets in the Hilight field in 2018.
- Interests include approximately 147,800 net acres of land (70% undeveloped) in the Powder River Basin of northeastern Wyoming.
- Tight oil development targeting the Turner Sands at depths of approximately 1,500m (East Finn) and 2,600m (Hilight).

## Operational and financial review

United States business unit (\$M except as indicated)	Q2 2019	Q1 2019	Q2 2018	Q2/19 vs. Q1/19	Q2/19 vs. Q2/18	YTD 2019	YTD 2018	2019 vs. 2018
<b>Production and sales</b>								
Crude oil (bbls/d)	2,483	1,742	655	42.5%	279.1%	2,115	615	243.9%
NGLs (bbls/d)	754	929	62	(18.8)%	1,116.1%	841	41	1,951.2%
Natural gas (mmcf/d)	7.06	5.89	0.40	19.9%	1,665.0%	6.48	0.28	2,214.3%
Total (boe/d)	4,414	3,653	784	20.8%	463.0%	4,036	702	474.9%
<b>Production mix (% of total)</b>								
Crude oil	56%	48%	84%			52%	88%	
NGLs	17%	25%	8%			21%	6%	
Natural gas	27%	27%	8%			27%	6%	
<b>Activity</b>								
Capital expenditures	12,964	20,036	10,702	(35.3)%	21.1%	33,000	26,570	24.2%
Acquisitions	1,217	43	11			1,260	79	
Gross wells drilled	1.00	3.00	—			4.00	5.00	
Net wells drilled	1.00	3.00	—			4.00	5.00	
<b>Financial results</b>								
Sales	18,355	14,897	5,230	23.2%	251.0%	33,252	9,289	258.0%
Royalties	(4,583)	(3,933)	(1,451)	16.5%	215.9%	(8,516)	(2,573)	231.0%
Operating	(3,542)	(3,432)	(374)	3.2%	847.1%	(6,974)	(940)	641.9%
General and administration	(1,571)	(1,891)	(1,337)	(16.9)%	17.5%	(3,462)	(2,513)	37.8%
Fund flows from operations	8,659	5,641	2,068	53.5%	318.7%	14,300	3,263	338.2%
<b>Netbacks (\$/boe)</b>								
Sales	45.69	45.31	73.30	0.8%	(37.7)%	45.52	73.14	(37.8)%
Royalties	(11.41)	(11.96)	(20.35)	(4.6)%	(43.9)%	(11.66)	(20.26)	(42.4)%
Operating	(8.82)	(10.44)	(5.24)	(15.5)%	68.3%	(9.55)	(7.41)	28.9%
General and administration	(3.91)	(5.75)	(18.74)	(32.0)%	(79.1)%	(4.74)	(19.79)	(76.0)%
Fund flows from operations netback	21.55	17.16	28.97	25.6%	(25.6)%	19.57	25.68	(23.8)%
<b>Realized prices</b>								
Crude oil (\$/bbl)	70.98	68.72	83.85	3.3%	(15.3)%	70.05	80.47	(12.9)%
NGLs (\$/bbl)	17.49	25.21	30.93	(30.6)%	(43.5)%	21.73	32.21	(32.5)%
Natural gas (\$/mcf)	1.74	3.80	1.56	(54.2)%	11.5%	2.67	1.94	37.6%
Total (\$/boe)	45.69	45.31	73.30	0.8%	(37.7)%	45.52	73.14	(37.8)%
<b>Reference prices</b>								
WTI (US \$/bbl)	59.81	54.90	67.88	8.9%	(11.9)%	57.36	65.37	(12.3)%
WTI (\$/bbl)	80.00	72.97	87.63	9.6%	(8.7)%	76.48	83.54	(8.5)%
Henry Hub (US \$/mcf)	2.64	3.15	2.80	(16.2)%	(5.7)%	2.89	2.90	(0.3)%
Henry Hub (\$/mcf)	3.53	4.19	3.61	(15.8)%	(2.2)%	3.86	3.70	4.3%

### *Production*

- Q2 2019 production increased 21% from the prior quarter due to production contributions from our first half 2019 Hilight drilling campaign, as four (4.0 net) wells were completed and brought on production during the quarter. Quarterly production increased 463% year-over-year primarily due to the production associated with an acquisition we completed in August 2018 and our first half 2019 drilling program.

### *Activity*

- During Q2 2019, we drilled one (1.0 net) Turner horizontal well in the Hilight field and brought all four wells from our first half 2019 drilling program on production.
- In 2019, we plan to drill eight (8.0 net) Hilight Turner horizontal wells.

### *Sales*

- The price of crude oil in the United States is directly linked to WTI, subject to local market differentials within the United States. The price of our natural gas in the United States is based on the Henry Hub index.
- Q2 2019 sales per boe remained consistent versus Q1 2019 as stronger crude oil pricing was largely offset by weaker natural gas pricing.
- For the three and six months ended June 30, 2019 compared to the same periods in the prior year, sales per boe decreased due to an increased weighting towards natural gas production from assets acquired in 2018 along with a decrease in the WTI reference price.

### *Royalties*

- Our production in the United States is subject to federal and private royalties, severance tax, and ad valorem tax.
- For the three and six months ended June 30, 2019, royalties as a percentage of sales were relatively consistent versus all comparable periods.

### *Operating*

- Fluctuations in operating expense versus all comparable periods were due to the timing of activity.

### *General and administration*

- Fluctuations in general and administration expense for all comparable periods were due to the incremental staffing of the United States corporate office, timing of expenditures, and allocations from our corporate segment.

### *Current income taxes*

- As a result of our tax pools in the United States, we do not expect to incur current income taxes in the US Business Unit for the foreseeable future.

# Corporate

## Overview

- Our Corporate segment includes costs related to our global hedging program, financing expenses, and general and administration expenses that are primarily incurred in Canada and are not directly related to the operations of our business units. Gains or losses relating to Vermilion's global hedging program are allocated to Vermilion's business units for statutory reporting and income tax purposes.
- Results of our activities in Central and Eastern Europe are also included in the Corporate segment.

## Operational and financial review

Corporate (\$M)	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
<b>Activity</b>					
Capital expenditures	8,755	3,608	3,080	12,363	6,446
Acquisitions	—	—	—	—	—
Gross wells drilled	3.00	—	—	3.00	1.00
Net wells drilled	2.30	—	—	2.30	1.00
<b>Financial results</b>					
Sales	—	—	—	—	—
Royalties	—	—	—	—	—
Sales of purchased commodities	75,335	29,539	—	104,874	—
Purchased commodities	(75,335)	(29,539)	—	(104,874)	—
Operating	(9)	(231)	—	(240)	—
General and administration recovery (expense)	1,086	(620)	(3,393)	466	(4,567)
Current income taxes	(104)	(150)	(111)	(254)	(297)
Interest expense	(21,568)	(20,979)	(16,572)	(42,547)	(32,160)
Realized gain (loss) on derivatives	14,191	10,348	(27,859)	24,539	(45,574)
Realized foreign exchange loss	(1,569)	(2,050)	(4,105)	(3,619)	(2,551)
Realized other income	191	6,884	230	7,075	431
Fund flows from operations	(7,782)	(6,798)	(51,810)	(14,580)	(84,718)

#### *Production review*

- There was no production from our CEE business unit during the second quarter of 2019.

#### *Activity review*

- In Q2 2019, we drilled three (2.3 net) exploratory wells in Hungary and one (1.0 net) exploratory well in Croatia. Subsequent to the end of the quarter, we drilled an additional exploratory well (1.0 net) in Hungary. We also continued preparations for our remaining 2019 drills throughout Central and Eastern Europe.
- Subsequent to the end of the second quarter of 2019, we entered into a 50/50 partnership with Ukgazvydobuvannya (UGV, a Ukrainian state owned gas producer) and were awarded two exploration licenses in Ukraine, subject to a final production sharing agreement.

#### *Purchased commodities*

- Purchased commodities and the associated sales relate to amounts purchased from third parties, primarily to manage positions on pipelines. There is no net impact on fund flows from operations.

#### *General and administration*

- Fluctuations in general and administration expense for the three and six months ended June 30, 2019 versus all comparable periods were due to allocations to the various business unit segments.

#### *Current income taxes*

- Taxes in our corporate segment relate to holding companies that pay current taxes in foreign jurisdictions.

#### *Interest expense*

- Interest expense in Q2 2019 remained consistent versus Q1 2019.
- For the three and six months ended June 30, 2019, interest expense increased versus the comparative periods in 2018 due to higher drawings on the revolving credit facility.

#### *Realized gain or loss on derivatives*

- The realized gain on derivatives for the three and six months ended June 30, 2019 is related primarily to receipts for our European natural gas and crude oil hedges.
- A listing of derivative positions as at June 30, 2019 is included in "Supplemental Table 2" of this MD&A.

#### *Realized other income*

- Realized other income recognized in the six months ended June 30, 2019, relates primarily to amounts received pursuant to a negotiated settlement of a legal matter in Canada.



## Financial Performance Review

(\$M except per share)	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017
Petroleum and natural gas sales	<b>428,043</b>	481,083	456,939	508,411	394,498	318,269	317,341	248,505
Net earnings (loss)	<b>2,004</b>	39,547	323,373	(15,099)	(61,364)	24,740	8,645	(39,191)
Net earnings (loss) per share								
Basic	<b>0.01</b>	0.26	2.12	(0.10)	(0.46)	0.20	0.07	(0.32)
Diluted	<b>0.01</b>	0.26	2.10	(0.10)	(0.46)	0.20	0.07	(0.32)

The following table shows the calculation of fund flows from operations:

	Q2 2019		Q1 2019		Q2 2018		YTD 2019		YTD 2018	
	\$M	\$/boe	\$M	\$/boe	\$M	\$/boe	\$M	\$/boe	\$M	\$/boe
Petroleum and natural gas sales	<b>428,043</b>	<b>46.40</b>	481,083	50.77	394,498	53.72	<b>909,126</b>	48.61	712,767	52.53
Royalties	<b>(38,113)</b>	<b>(4.13)</b>	(43,384)	(4.58)	(31,512)	(4.29)	<b>(81,497)</b>	(4.36)	(54,507)	(4.02)
Petroleum and natural gas revenues	<b>389,930</b>	<b>42.27</b>	437,699	46.19	362,986	49.43	<b>827,629</b>	44.25	658,260	48.51
Transportation	<b>(20,750)</b>	<b>(2.25)</b>	(16,700)	(1.76)	(11,046)	(1.50)	<b>(37,450)</b>	(2.00)	(21,228)	(1.56)
Operating	<b>(101,881)</b>	<b>(11.04)</b>	(122,422)	(12.92)	(78,947)	(10.75)	<b>(224,303)</b>	(11.99)	(146,786)	(10.82)
General and administration	<b>(15,697)</b>	<b>(1.70)</b>	(13,058)	(1.38)	(14,153)	(1.93)	<b>(28,755)</b>	(1.54)	(25,881)	(1.91)
PRRT	<b>(8,268)</b>	<b>(0.90)</b>	(10,400)	(1.10)	(2,652)	(0.36)	<b>(18,668)</b>	(1.00)	(7,500)	(0.55)
Corporate income taxes	<b>(11,841)</b>	<b>(1.28)</b>	(15,750)	(1.66)	(12,692)	(1.73)	<b>(27,591)</b>	(1.48)	(21,406)	(1.58)
Interest expense	<b>(21,568)</b>	<b>(2.34)</b>	(20,979)	(2.21)	(16,572)	(2.26)	<b>(42,547)</b>	(2.28)	(32,160)	(2.37)
Realized gain (loss) on derivative instruments	<b>14,191</b>	<b>1.54</b>	10,348	1.09	(27,859)	(3.79)	<b>24,539</b>	1.31	(45,574)	(3.36)
Realized foreign exchange loss	<b>(1,569)</b>	<b>(0.17)</b>	(2,050)	(0.22)	(4,105)	(0.56)	<b>(3,619)</b>	(0.19)	(2,551)	(0.19)
Realized other income	<b>191</b>	<b>0.02</b>	6,884	0.73	230	0.03	<b>7,075</b>	0.38	431	0.03
<b>Fund flows from operations</b>	<b>222,738</b>	<b>24.15</b>	253,572	26.76	195,190	26.58	<b>476,310</b>	25.46	355,605	26.20

Fluctuations in fund flows from operations may occur as a result of changes in production levels, commodity prices, and costs to produce petroleum and natural gas. In addition, fund flows from operations may be affected by the timing of crude oil shipments in Australia and France. When crude oil inventory is built up, the related operating expense, royalties, and depletion expense are deferred and carried as inventory on the consolidated balance sheet. When the crude oil inventory is subsequently drawn down, the related expenses are recognized.

The following table shows a reconciliation from fund flows from operations to net earnings (loss):

	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
Fund flows from operations	<b>222,738</b>	253,572	195,190	<b>476,310</b>	355,605
Equity based compensation	<b>(14,593)</b>	(22,843)	(10,961)	<b>(37,436)</b>	(30,711)
Unrealized loss on derivative instruments	<b>(30,605)</b>	(14,277)	(105,284)	<b>(44,882)</b>	(87,941)
Unrealized foreign exchange gain (loss)	<b>41,798</b>	23,258	(12,458)	<b>65,056</b>	(3,833)
Unrealized other expense	<b>(69)</b>	(205)	(199)	<b>(274)</b>	(394)
Accretion	<b>(8,147)</b>	(7,986)	(7,819)	<b>(16,133)</b>	(14,973)
Depletion and depreciation	<b>(184,131)</b>	(177,029)	(143,385)	<b>(361,160)</b>	(268,278)
Deferred tax	<b>(24,987)</b>	(14,943)	23,552	<b>(39,930)</b>	13,901
<b>Net earnings (loss)</b>	<b>2,004</b>	39,547	(61,364)	<b>41,551</b>	(36,624)

Fluctuations in net income from period-to-period are caused by changes in both cash and non-cash based income and charges. Cash based items are reflected in fund flows from operations. Non-cash items include: equity based compensation expense, unrealized gains and losses on derivative instruments, unrealized foreign exchange gains and losses, accretion, depletion and depreciation expense, and deferred taxes. In addition, non-cash items may also include gains resulting from business combinations or charges resulting from impairment or impairment reversals.

### *Equity based compensation*

Equity based compensation expense relates primarily to non-cash compensation expense attributable to long-term incentives granted to directors, officers, and employees under security-based arrangements, including the Vermilion Incentive Plan ("VIP") and a security-based compensation arrangement ("Five-Year Compensation Arrangement").

Equity based compensation expense decreased in Q2 2019 compared to Q1 2019 primarily due to the settlement of bonuses in Q1 2019 under the employee bonus plan. For the three and six months ended June 30, 2019, equity based compensation expense increased versus the comparable periods in 2018 primarily due to a higher value of outstanding share awards.

### *Unrealized gain or loss on derivative instruments*

Unrealized gain or loss on derivative instruments arise as a result of changes in future commodity price forecasts. As Vermilion uses derivative instruments to manage the commodity price exposure of our future crude oil and natural gas production, we will normally recognize unrealized gains on derivative instruments when future commodity price forecasts decline and vice-versa. As derivative instruments are settled, the unrealized gain or loss previously recognized is reversed, and the settlement results in a realized gain or loss on derivative instruments.

For the three and six months ended June 30, 2019, we recognized an unrealized loss on derivative instruments of \$30.6 million and \$44.9 million respectively. The unrealized loss primarily related to cross-currency interest rate swap derivative instruments, which is offset with a corresponding foreign exchange gain. Unrealized losses associated with crude oil derivative contracts was more than offset by unrealized gains on European natural gas derivative instruments.

### *Unrealized foreign exchange gains or losses*

As a result of Vermilion's international operations, Vermilion has monetary assets and liabilities denominated in currencies other than the Canadian dollar. These monetary assets and liabilities include cash, receivables, payables, long-term debt, derivative instruments and intercompany loans. Unrealized foreign exchange gains and losses result from translating these monetary assets and liabilities from their underlying currency to the Canadian dollar.

Unrealized foreign exchange gains and losses primarily results from the translation of Euro denominated intercompany loans from Vermilion Energy Inc. to our international subsidiaries. As such, an appreciation in the Euro against the Canadian dollar will result in an unrealized foreign exchange gain (and vice-versa).

On June 12, 2019, Vermilion entered into a series of cross currency interest rate swaps with a syndicate of banks. Vermilion designated these derivative instruments as hedging instruments. As a result of a USD-to-CAD cross currency interest rate swap, Vermilion receives US dollar interest and principal amounts equal to the interest and principal payments required under Vermilion's US\$300.0 million senior unsecured notes that bear interest at 5.625%. Due to this hedging designation, the translation of Vermilion's US\$300.0 million senior unsecured notes does not result in unrealized foreign exchange gains or losses following this transaction. Prior to this transaction, an appreciation in the US dollar against the Canadian dollar would have resulted in a greater unrealized foreign exchange loss (and vice-versa).

For the three months ended June 30, 2019, the impact of the Canadian dollar strengthening against the Euro was more significant than the impact of the Canadian dollar weakening against the US dollar resulting in an unrealized gain on foreign exchange of \$41.8 million. For the six months ended June 30, 2019, the impact of the Canadian dollar strengthening against the Euro and the US dollar resulted in an unrealized gain on foreign exchange of \$65.1 million.

As at June 30, 2019, a \$0.01 appreciation of the Euro against the Canadian dollar would result in a \$2.2 million increase to net earnings as a result of an unrealized gain on foreign exchange. In contrast, a \$0.01 appreciation of the US dollar against the Canadian dollar would result in a \$0.1 million decrease to net earnings as a result of an unrealized loss on foreign exchange.

### *Accretion*

Accretion expense is recognized to update the present value of the asset retirement obligation balance. Accretion expense in Q2 2019 was relatively consistent with Q1 2019 and Q2 2018. For the six months ended June 30, 2019, accretion expense increased versus the comparable period in 2018, primarily attributable to new obligations recognized following acquisition activity in 2018.

### *Depletion and depreciation*

Depletion and depreciation expense is recognized to allocate the cost of capital assets over the useful life of the respective assets. Depletion and depreciation expense per unit of production is determined for each depletion unit (which are groups of assets within a specific production area that have similar economic lives) by dividing the sum of the net book value of capital assets and future development costs by total proved plus probable reserves.

Fluctuations in depletion and depreciation expense are primarily the result of changes in produced crude oil and natural gas volumes and changes in depletion and depreciation per unit. Fluctuations in depletion and depreciation per unit are the result of changes in reserves, future development costs, and relative production mix.

Depletion and depreciation on a per boe basis for Q2 2019 of \$19.96 increased from \$18.68 in Q1 2019 primarily due to sales mix. For the three and six months ended June 30, 2019, depletion and depreciation on a per boe basis of \$19.96 and \$19.31 respectively were relatively consistent with \$19.52 and \$19.77 in the respective comparable periods in the prior year.

#### *Deferred tax*

Deferred tax assets arise when the tax basis of an asset exceeds its accounting basis (known as a deductible temporary difference). Conversely, deferred tax liabilities arise when the tax basis of an asset is less than its accounting basis (known as a taxable temporary difference). Deferred tax assets are recognized only to the extent that it is probable that there are future taxable profits against which the deductible temporary difference can be utilized. Deferred tax assets and liabilities are measured at the enacted or substantively enacted tax rate that is expected to apply when the asset is realized or the liability is settled.

As such, fluctuations in deferred tax expenses and recoveries primarily arise as a result of: changes in the accounting basis of an asset or liability without a corresponding tax basis change (e.g. when derivative assets and liabilities are marked-to-market or when accounting depletion differs from tax depletion), changes in available tax losses (e.g. if they are utilized to offset taxable income), changes in estimated future taxable profits resulting in a de-recognition or re-recognition of deferred tax assets, and changes in enacted or substantively enacted tax rates.

For the three and six months ended June 30, 2019, deferred tax expense of \$25.0 million and \$39.9 million, respectively, was recognized. The expense primarily related to the impact of reductions to Alberta's corporate tax rate from 12% to 8% over four years, as well as the de-recognition of a portion of non-expiring tax loss pools in Ireland as there is uncertainty as to Vermilion's ability to fully utilize such losses based on forecasted commodity prices in effect as at June 30, 2019.

# Financial Position Review

## Balance sheet strategy

We believe that our balance sheet supports our defined growth initiatives and our focus is on managing and maintaining a conservative balance sheet. To ensure that our balance sheet continues to support our defined growth initiatives, we regularly review whether our forecast of fund flows from operations is sufficient to finance planned capital expenditures, dividends, and abandonment and reclamation expenditures. To the extent that forecasted fund flows from operations is not expected to be sufficient to fulfill such expenditures, we will evaluate our ability to finance any shortfall with debt (including borrowing using the unutilized capacity of our existing revolving credit facility), issue equity, or by reducing some or all categories of expenditures to ensure that total expenditures do not exceed available funds.

To ensure that we maintain a conservative balance sheet, we monitor the ratio of net debt to fund flows from operations.

We remain focused on maintaining and strengthening our balance sheet by aligning our exploration and development capital budget with forecasted fund flows from operations to target a payout ratio (a non-GAAP financial measure) of approximately 100%. We continually monitor for changes in forecasted fund flows from operations as a result of changes to forward commodity prices and as appropriate we will adjust our exploration and development capital plans. As a result of our focus on this payout ratio target, we intend for the ratio of net debt to fund flows from operations to trend towards 1.5 over time.

## Net debt

Net debt is reconciled to long-term debt, as follows:

(\$M)	As at	
	Jun 30, 2019	Dec 31, 2018
Long-term debt	1,893,135	1,796,207
Current liabilities	375,944	563,199
Current assets	(318,570)	(429,877)
<b>Net debt</b>	<b>1,950,509</b>	<b>1,929,529</b>
<b>Ratio of net debt to quarterly annualized fund flows from operations</b>	<b>2.19</b>	<b>2.17</b>

As at June 30, 2019, net debt increased to \$2.0 billion (December 31, 2018 - \$1.9 billion) primarily due to the impact of increased borrowings on the revolving credit facility to fund the capital expenditure program, which is heavily weighted towards Q1 2019, coupled with a \$50.2 million decrease in net current derivative asset. These increases were partially offset by an increase in fund flows from operations, resulting in a slight increase in the ratio of net debt to quarterly annualized fund flows from operations from 2.17 for 2018 to 2.19 for the current period.

## Long-term debt

The balances recognized on our balance sheet are as follows:

(\$M)	As at	
	Jun 30, 2019	Dec 31, 2018
Revolving credit facility	1,505,164	1,392,206
Senior unsecured notes	387,971	404,001
<b>Long-term debt</b>	<b>1,893,135</b>	<b>1,796,207</b>

### Revolving Credit Facility

In Q2 2019, we negotiated an amendment to our \$2.1 billion revolving credit facility to extend the maturity to May 31, 2023. The amendment included changes to the financial covenants, as described below.

As at June 30, 2019, Vermilion had in place a bank revolving credit facility maturing May 31, 2023 with terms and outstanding positions as follows:

(\$M)	As at	
	Jun 30, 2019	Dec 31, 2018
Total facility amount	2,100,000	1,800,000
Amount drawn	(1,505,164)	(1,392,206)
Letters of credit outstanding	(22,500)	(15,400)
<b>Unutilized capacity</b>	<b>572,336</b>	<b>392,394</b>

As at June 30, 2019, the revolving credit facility was subject to the following financial covenants:

Financial covenant	Limit	As at	
		Jun 30, 2019	Dec 31, 2018
Consolidated total debt to consolidated EBITDA	Less than 4.0	1.81	1.72
Consolidated total senior debt to consolidated EBITDA	Less than 3.5	1.45	1.34
Consolidated EBITDA to consolidated interest expense	Greater than 2.5	13.91	14.57

Our financial covenants were updated to replace the consolidated total senior debt to total capitalization covenant with an interest coverage covenant (calculated as consolidated EBITDA to consolidated interest expense) and to add provisions relating to our liability management ratings in Alberta and Saskatchewan. If our security adjusted liability management ratings fall below specified limits in a province, a portion of the asset retirement obligations are included in the definitions of consolidated total debt and consolidated total senior debt. An event of default occurs if our security adjusted liability management ratings breach additional lower limits for a period greater than 90 days. As of June 30, 2019, Vermilion's liability management ratings were higher than the specified levels and as such no amounts relating to asset retirement obligations were included in the calculation of consolidated total debt and consolidated total senior debt.

Our financial covenants include financial measures defined within our revolving credit facility agreement that are not defined under IFRS. These financial measures are defined by our revolving credit facility agreement as follows:

- Consolidated total debt: Includes all amounts classified as "Long-term debt", "Current portion of long-term debt", and "Lease obligations" (including the current portion included within "Accounts payable and accrued liabilities" but excluding operating leases as defined under IAS 17) on our balance sheet.
- Consolidated total senior debt: Defined as consolidated total debt excluding unsecured and subordinated debt.
- Consolidated EBITDA: Defined as consolidated net earnings before interest, income taxes, depreciation, accretion and certain other non-cash items, adjusted for the impact of the acquisition of a material subsidiary.
- Total interest expense: Includes all amounts classified as "Interest expense", but excluding interest on operating leases as defined under IAS 17.

### Senior Unsecured Notes

On March 13, 2017, Vermilion issued US\$300 million of senior unsecured notes at par. The notes bear interest at a rate of 5.625% per annum, paid semi-annually on March 15 and September 15, and mature on March 15, 2025. As direct senior unsecured obligations of Vermilion, the notes rank equally in right of payment with existing and future senior indebtedness of the Company.

The senior unsecured notes were recognized at amortized cost and include the transaction costs directly related to the issuance.

Vermilion may, at its option, redeem the senior unsecured notes prior to maturity as follows:

- Prior to March 15, 2020, Vermilion may redeem up to 35% of the original principal amount of the senior unsecured notes with the proceeds of certain equity offerings by the Company at a redemption price of 105.625% of the principal amount, plus any accrued and unpaid interest to but excluding the applicable redemption date.
- Prior to March 15, 2020, Vermilion may redeem some or all of the senior unsecured notes at a price equal to 100% of the principal amount of the senior unsecured notes, plus a "make-whole" premium and any accrued and unpaid interest.
- On or after March 15, 2020, Vermilion may redeem some or all of the senior unsecured notes at the redemption prices set forth in the following table, plus any accrued and unpaid interest.

Year	Redemption price
2020	104.219%
2021	102.813%
2022	101.406%
2023 and thereafter	100.000%

### *Cross currency interest rate swaps*

On June 12, 2019, Vermilion entered into a series of cross currency interest rate swaps with a syndicate of banks. The cross currency interest rate swaps mature March 15, 2025 and include regular cash receipts and payments on March 15 and September 15 of each year. On a net basis, the cross currency interest swaps result in Vermilion receiving US dollar interest and principal amounts equal to the interest and principal payments under the US \$300.0 million of senior unsecured notes. In exchange, Vermilion will make interest and principal payments equal to €265.0 million at a rate of 3.275%.

The cross currency interest rate swaps were executed as two separate sets of instruments, wherein Vermilion:

- Receives US dollar interest and principal amounts equal to US\$300.0 million of debt at 5.625% interest and pays Canadian dollar interest and principal amounts equal to \$398.5 million of debt at 5.40% interest.
- Receives Canadian dollar interest and principal amounts equal to \$398.5 million of debt at 5.40% interest and pays Euro interest and principal amounts equal to €265.0 million at a rate of 3.275%.

## Shareholders' capital

Beginning with the April 2018 dividend paid on May 15, 2018, we increased our monthly dividend by 7%, to \$0.23 per share from \$0.215 per share. The dividend increase in Q2 2018 was our fourth dividend increase (previously Vermilion's distribution in the income trust era) since we began paying a distribution in 2003.

In total, dividends declared to June 30, 2019 were \$212.4 million.

The following table outlines our dividend payment history:

Date	Monthly dividend per unit or share
January 2003 to December 2007	\$0.170
January 2008 to December 2012	\$0.190
January 2013 to December 2013	\$0.200
January 2014 to March 2018	\$0.215
April 2018 onwards	\$0.230

Our policy with respect to dividends is to be conservative and maintain a low ratio of dividends to fund flows from operations. During low commodity price cycles, we will initially maintain dividends and allow the ratio to rise. Should low commodity price cycles remain for an extended period of time, we will evaluate the necessity of changing the level of dividends, taking into consideration capital development requirements, debt levels, and acquisition opportunities.

Although we expect to be able to maintain our current dividend, fund flows from operations may not be sufficient to fund cash dividends, capital expenditures, and asset retirement obligations. We will evaluate our ability to finance any shortfall with debt, issuances of equity, or by reducing some or all categories of expenditures to ensure that total expenditures do not exceed available funds.

The following table reconciles the change in shareholders' capital:

Shareholders' Capital	Number of Shares ('000s)	Amount (\$M)
<b>Balance at December 31, 2018</b>	<b>152,704</b>	<b>4,008,828</b>
Shares issued for the Dividend Reinvestment Plan	508	15,877
Vesting of equity based awards	1,223	45,636
Equity based compensation	354	11,696
Share-settled dividends on vested equity based awards	243	7,987
<b>Balance as at June 30, 2019</b>	<b>155,032</b>	<b>4,090,024</b>

As at June 30, 2019, there were approximately 2.2 million equity based compensation awards outstanding. As at July 25, 2019, there were approximately 155.1 million common shares issued and outstanding.



## Asset Retirement Obligations

As at June 30, 2019, asset retirement obligations were \$670.1 million compared to \$650.2 million as at December 31, 2018.

The increase in asset retirement obligations is largely attributable to an overall decrease in the discount rates applied to the abandonment obligation and accretion expense. Vermilion calculated the present value of the obligations using a credit-adjusted risk-free rate, calculated using a credit spread of 4.3% (2018 - 4.0%). The risk-free rates used as inputs to discount the obligations were as follows:

	Jun 30, 2019	Dec 31, 2018
Canada	1.7 %	2.2%
France	1.0 %	1.6%
Netherlands	(0.2)%	0.4%
Germany	0.3 %	0.9%
Ireland	0.9 %	1.6%
Australia	1.6 %	2.6%
USA	2.6 %	2.7%

## Off Balance Sheet Arrangements

We have not entered into any guarantee or off balance sheet arrangements that would materially impact our financial position or results of operations.

## Risk Management

Vermilion is exposed to various market and operational risks. For a discussion of these risks, please see Vermilion's MD&A and Annual Information Form, each for the year ended December 31, 2018 available on SEDAR at [www.sedar.com](http://www.sedar.com) or on Vermilion's website at [www.vermilionenergy.com](http://www.vermilionenergy.com).

## Critical Accounting Estimates

The preparation of financial statements in accordance with IFRS requires management to make estimates, judgments and assumptions that affect reported assets, liabilities, revenues and expenses, gains and losses, and disclosures of any possible contingencies. These estimates and assumptions are developed based on the best available information which management believed to be reasonable at the time such estimates and assumptions were made. As such, these assumptions are uncertain at the time estimates are made and could change, resulting in a material impact on Vermilion's consolidated financial statements. Estimates are reviewed by management on an ongoing basis and as a result may change from period to period due to the availability of new information or changes in circumstances. Additionally, as a result of the unique circumstances of each jurisdiction that Vermilion operates in, the critical accounting estimates may affect one or more jurisdictions. There have been no material changes to our critical accounting estimates used in applying accounting policies for the three and six months ended June 30, 2019. Further information, including a discussion of critical accounting estimates, can be found in the notes to the Consolidated Financial Statements and annual MD&A for the year ended December 31, 2018, available on SEDAR at [www.sedar.com](http://www.sedar.com) or on Vermilion's website at [www.vermilionenergy.com](http://www.vermilionenergy.com).

## Internal Control Over Financial Reporting

There was no change in Vermilion's internal control over financial reporting ("ICFR") during the period covered by this MD&A that materially affected, or is reasonably likely to materially affect, its internal control over financial reporting.

Vermilion has limited the scope of design controls and procedures ("DC&P") and internal controls over financial reporting to exclude controls, policies and procedures of Vermilion E&P Ireland Limited (which was acquired in December 2018). The scope limitation is in accordance with section 3.3(1) (b) of NI 52-109 which allows an issuer to limit the design of DC&P and ICFR to exclude controls, policies, and procedures of a business that the issuer acquired not more than 365 days before the end of the fiscal period.

The table below presents the summary financial information of Vermilion E&P Ireland Limited included in Vermilion's financial statements as at and for the six months ended June 30, 2019:

(\$MM)	As at June 30, 2019
Non-current assets	42
Non-current liabilities	(4)
Net assets	135

(\$MM)	Six months ended June 30, 2019
Revenue	5
Net earnings	1

## Recently Adopted Accounting Pronouncements

### *Definition of a Business - Amendments to IFRS 3 "Business Combinations"*

Vermilion elected to early adopt the amendments to IFRS 3 "Business Combinations" effective January 1, 2019, which will be applied prospectively to acquisitions that occur on or after January 1, 2019. The amendments introduce an optional concentration test, narrow the definitions of a business and outputs, and clarify that an acquired set of activities and assets must include an input and a substantive process that together significantly contribute to the ability to create outputs. These amendments did not result in changes to Vermilion's accounting policies for applying the acquisition method.

## Disclosure Controls and Procedures

Our officers have established and maintained disclosure controls and procedures and evaluated the effectiveness of these controls in conjunction with our filings.

As of June 30, 2019, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded and certified that our disclosure controls and procedures are effective.

## Supplemental Table 1: Netbacks

The following table includes financial statement information on a per unit basis by business unit. Liquids includes crude oil, condensate, and NGLs. Natural gas sales volumes have been converted on a basis of six thousand cubic feet of natural gas to one barrel of oil equivalent.

	Q2 2019			YTD 2019			Q2 2018	YTD 2018
	Liquids \$/bbl	Natural Gas \$/mcf	Total \$/boe	Liquids \$/bbl	Natural Gas \$/mcf	Total \$/boe	Total \$/boe	Total \$/boe
<b>Canada</b>								
Sales	59.94	1.12	38.04	58.66	1.79	38.95	37.35	35.18
Royalties	(7.74)	0.35	(3.70)	(7.49)	0.11	(4.14)	(3.88)	(3.68)
Transportation	(2.21)	(0.18)	(1.75)	(2.36)	(0.18)	(1.84)	(1.30)	(1.41)
Operating	(12.85)	(1.31)	(10.79)	(13.07)	(1.40)	(11.15)	(8.97)	(8.71)
Operating netback	37.14	(0.02)	21.80	35.74	0.32	21.82	23.20	21.38
General and administration			(1.32)			(0.91)	(0.47)	(0.38)
Fund flows from operations netback			20.48			20.91	22.73	21.00
<b>France</b>								
Sales	91.17	—	91.17	86.13	1.76	85.68	95.13	89.01
Royalties	(11.72)	—	(11.72)	(11.42)	(0.03)	(11.35)	(11.85)	(11.28)
Transportation	(9.75)	—	(9.75)	(6.29)	—	(6.26)	(2.65)	(2.65)
Operating	(15.43)	—	(15.43)	(15.48)	—	(15.39)	(13.07)	(13.79)
Operating netback	54.27	—	54.27	52.94	1.73	52.68	67.56	61.29
General and administration			(3.83)			(3.69)	(3.29)	(3.59)
Current income taxes			(5.77)			(6.68)	(4.92)	(3.73)
Fund flows from operations netback			44.67			42.31	59.35	53.97
<b>Netherlands</b>								
Sales	79.10	5.73	34.91	73.37	7.16	43.28	52.43	52.88
Royalties	—	(0.09)	(0.55)	—	(0.11)	(0.67)	(1.12)	(1.19)
Operating	—	(1.60)	(9.47)	—	(1.69)	(10.03)	(9.62)	(10.48)
Operating netback	79.10	4.04	24.89	73.37	5.36	32.58	41.69	41.21
General and administration			(0.87)			(1.00)	(0.22)	(0.68)
Current income taxes			(3.17)			(4.25)	(7.48)	(8.02)
Fund flows from operations netback			20.85			27.33	33.99	32.51
<b>Germany</b>								
Sales	87.05	5.52	48.65	82.66	6.80	52.57	59.69	58.19
Royalties	(3.64)	(0.89)	(4.84)	(4.77)	(1.01)	(5.68)	(3.93)	(4.40)
Transportation	(9.07)	0.03	(2.49)	(9.99)	(0.21)	(3.73)	(5.59)	(5.56)
Operating	(20.67)	(2.54)	(16.80)	(24.19)	(2.36)	(16.98)	(16.92)	(17.04)
Operating netback	53.67	2.12	24.52	43.71	3.22	26.18	33.25	31.19
General and administration			(6.92)			(6.19)	(4.59)	(4.45)
Fund flows from operations netback			17.60			19.99	28.66	26.74
<b>Ireland</b>								
Sales	—	5.79	34.75	—	7.20	43.19	55.80	57.34
Transportation	—	(0.26)	(1.55)	—	(0.25)	(1.52)	(1.48)	(1.44)
Operating	—	(0.59)	(3.53)	—	(0.71)	(4.23)	(5.02)	(4.24)
Operating netback	—	4.94	29.67	—	6.24	37.44	49.30	51.66
General and administration			(0.32)			(0.38)	(1.68)	(1.55)
Fund flows from operations netback			29.35			37.06	47.62	50.11

	Q2 2019			YTD 2019			Q2 2018	YTD 2018
	Liquids \$/bbl	Natural Gas \$/mcf	Total \$/boe	Liquids \$/bbl	Natural Gas \$/mcf	Total \$/boe	Total \$/boe	Total \$/boe
<b>Australia</b>								
Sales	99.39	—	99.39	94.21	—	94.21	98.61	92.35
Operating	(18.77)	—	(18.77)	(26.11)	—	(26.11)	(33.81)	(31.61)
PRRT <sup>(1)</sup>	(19.18)	—	(19.18)	(16.53)	—	(16.53)	(7.00)	(9.17)
Operating netback	61.44	—	61.44	51.57	—	51.57	57.80	51.57
General and administration			(2.70)			(1.95)	(2.59)	(3.06)
Corporate income taxes			(8.85)			(6.65)	(6.21)	(3.70)
Fund flows from operations netback			49.89			42.97	49.00	44.81
<b>United States</b>								
Sales	58.51	1.74	45.69	56.30	2.67	45.52	73.30	73.14
Royalties	(14.68)	(0.40)	(11.41)	(14.35)	(0.71)	(11.66)	(20.35)	(20.26)
Operating	(8.90)	(1.43)	(8.82)	(9.78)	(1.49)	(9.55)	(5.24)	(7.41)
Operating netback	34.93	(0.09)	25.46	32.17	0.47	24.31	47.71	45.47
General and administration			(3.91)			(4.74)	(18.74)	(19.79)
Fund flows from operations netback			21.55			19.57	28.97	25.68
<b>Total Company</b>								
Sales	69.49	3.09	46.40	68.02	4.09	48.61	53.72	52.53
Realized hedging (loss) gain	0.49	0.47	1.54	1.10	0.26	1.31	(3.79)	(3.36)
Royalties	(8.13)	0.12	(4.13)	(7.70)	(0.03)	(4.36)	(4.29)	(4.02)
Transportation	(3.39)	(0.14)	(2.25)	(2.85)	(0.16)	(2.00)	(1.50)	(1.56)
Operating	(13.71)	(1.30)	(11.04)	(14.95)	(1.39)	(11.99)	(10.75)	(10.82)
PRRT <sup>(1)</sup>	(1.64)	—	(0.90)	(1.80)	—	(1.00)	(0.36)	(0.55)
Operating netback	43.11	2.24	29.62	41.82	2.77	30.57	33.03	32.22
General and administration			(1.70)			(1.54)	(1.93)	(1.91)
Interest expense			(2.34)			(2.28)	(2.26)	(2.37)
Realized foreign exchange loss			(0.17)			(0.19)	(0.56)	(0.19)
Other income			0.02			0.38	0.03	0.03
Corporate income taxes			(1.28)			(1.48)	(1.73)	(1.58)
Fund flows from operations netback			24.15			25.46	26.58	26.20

<sup>(1)</sup> Vermilion considers Australian PRRT to be an operating item and, accordingly, has included PRRT in the calculation of operating netbacks. Current income taxes presented above excludes PRRT.

## Supplemental Table 2: Hedges

The prices in these tables may represent the weighted averages for several contracts. The weighted average price for the portfolio of options listed below may not have the same payoff profile as the individual contracts. As such, the presentation of the weighted average prices is purely for indicative purposes.

The following tables outline Vermilion's outstanding risk management positions as at June 30, 2019:

Crude Oil	Period	Exercise date <sup>(1)</sup>	Currency	Bought Put Volume (bbl/d)	Weighted Average Bought Put Price / bbl	Sold Call Volume (bbl/d)	Weighted Average Sold Call Price / bbl	Sold Put Volume (bbl/d)	Weighted Average Sold Put Price / bbl	Swap Volume (bbl/d)	Weighted Average Swap Price / bbl
<b>Dated Brent</b>											
Swap	Jan 2019 - Dec 2019		CAD	—	—	—	—	—	—	1,350	91.76
3-Way Collar	Jan 2019 - Dec 2019		USD	500	70.00	500	80.00	500	60.00	—	—
3-Way Collar	Feb 2019 - Dec 2019		USD	1,000	59.55	1,000	67.50	1,000	52.50	—	—
3-Way Collar	Jul 2019 - Jun 2020		USD	1,000	65.00	1,000	72.50	1,000	55.00	—	—
Swap	Jan 2019 - Dec 2019		USD	—	—	—	—	—	—	2,250	73.17
Swaption	Jul 2019 - Jun 2020	Jun 28, 2019	USD	—	—	—	—	—	—	1,000	70.00
Swaption	Oct 2019 - Dec 2020	Jul 31, 2019	USD	—	—	—	—	—	—	500	72.00
<b>WTI</b>											
Swap	Jan 2019 - Dec 2019		CAD	—	—	—	—	—	—	1,050	81.41
3-Way Collar	Jan 2019 - Dec 2019		USD	250	70.00	250	80.25	250	60.00	—	—
3-Way Collar	Feb 2019 - Dec 2019		USD	1,000	51.50	1,000	60.00	1,000	42.50	—	—
3-Way Collar	Jul 2019 - Jun 2020		USD	3,000	50.00	1,000	60.00	3,000	43.50	—	—
3-Way Collar	Oct 2019 - Mar 2020		USD	1,000	56.50	1,000	62.50	1,000	47.50	—	—
Swap	Apr 2019 - Mar 2020		USD	—	—	—	—	—	—	1,500	59.17
Swap	Jun 2019 - Sep 2019		USD	—	—	—	—	—	—	500	65.25
Swaption	Jul 2019 - Jun 2020	May 31, 2019	USD	—	—	—	—	—	—	500	61.00
Swaption	Jul 2019 - Jun 2020	Jun 28, 2019	USD	—	—	—	—	—	—	500	60.50
<b>North American Gas</b>											
<b>AECO Basis (AECO less NYMEX Henry Hub)</b>											
Swap	Jun 2019 - Oct 2019		USD	5,000	(1.70)	5,000	(1.70)	—	—	—	—
Swap	Jan 2019 - Jun 2020		USD	—	—	—	—	—	—	2,500	(0.93)
Swap	Apr 2019 - Oct 2019		USD	—	—	—	—	—	—	5,000	(1.61)

<sup>(1)</sup> The sold swaption instrument allows the counterparty, at the specified date, to enter into a derivative instrument contract with Vermilion at the above detailed terms.

European Gas	Period	Exercise date <sup>(1)</sup>	Currency	Bought Put Volume (mmbtu/d)	Weighted Average Bought Put Price / mmbtu	Sold Call Volume (mmbtu/d)	Weighted Average Sold Call Price / mmbtu	Sold Put Volume (mmbtu/d)	Weighted Average Sold Put Price / mmbtu	Swap Volume (mmbtu/d)	Weighted Average Swap Price / mmbtu
<b>NBP</b>											
3-Way Collar	Jan 2019 - Dec 2019		EUR	17,197	4.97	17,197	5.65	17,197	3.79	—	—
3-Way Collar	Jan 2019 - Dec 2020		EUR	7,370	4.96	7,370	5.76	7,370	3.74	—	—
3-Way Collar	Jan 2020 - Dec 2020		EUR	22,111	5.19	22,111	5.98	22,111	4.05	—	—
3-Way Collar	Jan 2020 - Dec 2021		EUR	7,073	9.39	7,073	11.25	7,073	6.78	—	—
3-Way Collar	Jan 2021 - Dec 2021		EUR	9,827	5.71	9,827	6.39	9,827	4.54	—	—
Swap	Apr 2019 - Sep 2019		EUR	—	—	—	—	—	—	2,457	5.86
Swaption	Jul 2019 - Jun 2021	June 28, 2019	EUR	—	—	—	—	—	—	9,827	5.64
Swaption	Oct 2019 - Mar 2020	June 28, 2019	EUR	—	—	—	—	—	—	7,370	5.86
Swaption	Jan 2020 - Mar 2020	Dec 31, 2019	EUR	—	—	—	—	—	—	2,047	7.33
Swaption	Oct 2020 - Mar 2021	June 28, 2019	EUR	—	—	—	—	—	—	7,370	5.86
Swaption	Oct 2020 - Jun 2022		EUR	—	—	—	—	—	—	720	21.00
Swaption	Oct 2021 - Mar 2022	June 28, 2019	EUR	—	—	—	—	—	—	7,370	5.86
<b>NBP Basis (NBP less NYMEX Henry Hub)</b>											
Collar	Jan 2019 - Sep 2020		USD	7,500	2.07	7,500	4.00	—	—	—	—
Collar	Jul 2019		USD	7,500	3.80	7,500	2.62	—	—	—	—
Collar	Jan 2020 - Mar 2020		USD	2,500	3.50	2,500	4.00	—	—	—	—
Collar	Jan 2020 - Dec 2020		USD	7,500	3.15	7,500	3.97	—	—	—	—
Collar	Oct 2020 - Dec 2020		USD	2,500	3.50	2,500	4.00	—	—	—	—
<b>TTF</b>											
3-Way Collar	Oct 2017 - Dec 2019		EUR	7,370	4.59	7,370	5.42	7,370	2.93	—	—
3-Way Collar	Jan 2018 - Dec 2019		EUR	3,685	4.74	3,685	5.52	3,685	3.13	—	—
3-Way Collar	Jan 2019 - Dec 2019		EUR	12,284	5.05	12,284	5.72	12,284	3.69	—	—
3-Way Collar	Jan 2020 - Dec 2020		EUR	7,370	5.37	7,370	6.25	7,370	3.81	—	—
3-Way Collar	Apr 2020 - Sep 2020		EUR	2,457	5.33	2,457	5.86	2,457	3.81	—	—
Collar	Jul 2019 - Sep 2019		EUR	1,228	5.35	1,228	6.01	—	—	—	—
Swap	Oct 2017 - Dec 2019		EUR	—	—	—	—	—	—	7,370	4.87
Swap	Jan 2018 - Dec 2019		EUR	—	—	—	—	—	—	1,228	5.00
Swap	Jul 2018 - Dec 2019		EUR	—	—	—	—	—	—	4,913	4.98
Swap	Jan 2019 - Dec 2019		EUR	—	—	—	—	—	—	2,457	4.92
Swap	Apr 2019 - Sep 2019		EUR	—	—	—	—	—	—	2,457	5.90
Swap	Apr 2020 - Jun 2020		EUR	—	—	—	—	—	—	4,913	5.54
Swap	Jul 2020		EUR	—	—	—	—	—	—	4,913	5.36
Swap	Sep 2020		EUR	—	—	—	—	—	—	4,913	5.54
<b>TTF Basis (TTF less NYMEX Henry Hub)</b>											
Collar	Apr 2020 - Sep 2020		USD	2,500	3.50	2,500	4.00	—	—	—	—
Swap	Apr 2020 - Sep 2020		USD	—	—	—	—	—	—	5,000	3.21
<b>Cross Currency Interest Rate</b>											
Swap	Jun 2019 - Jul 2019			1,085,292,608	USD	LIBOR + 1.70%		1,454,900,000	CAD	CDOR + 1.31%	
Swap	Jun 2019 - Mar 2025			300,000,000	USD	5.625%		265,048,910	EUR	3.275%	

<sup>(1)</sup> The sold swaption instrument allows the counterparty, at the specified date, to enter into a derivative instrument contract with Vermilion at the above detailed terms.



## Supplemental Table 3: Capital Expenditures and Acquisitions

By classification (\$M)	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
Drilling and development	75,149	197,291	76,709	272,440	201,367
Exploration and evaluation	17,458	4,762	3,275	22,220	7,082
<b>Capital expenditures</b>	<b>92,607</b>	<b>202,053</b>	<b>79,984</b>	<b>294,660</b>	<b>208,449</b>

Acquisitions	8,623	16,027	57,590	24,650	113,945
Shares issued for acquisition	—	—	1,235,221	—	1,235,221
Long-term debt net of working capital assumed	—	—	172,674	—	209,397
<b>Acquisitions</b>	<b>8,623</b>	<b>16,027</b>	<b>1,465,485</b>	<b>24,650</b>	<b>1,558,563</b>

By category (\$M)	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
Drilling, completion, new well equip and tie-in, workovers and recompletions	70,636	174,558	56,154	245,194	165,047
Production equipment and facilities	12,323	17,445	10,224	29,768	26,366
Seismic, studies, land and other	9,648	10,050	13,606	19,698	17,036
Capital expenditures	92,607	202,053	79,984	294,660	208,449
Acquisitions	8,623	16,027	1,465,485	24,650	1,558,563
<b>Total capital expenditures and acquisitions</b>	<b>101,230</b>	<b>218,080</b>	<b>1,545,469</b>	<b>319,310</b>	<b>1,767,012</b>

Capital expenditures by country (\$M)	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
Canada	29,083	128,055	28,694	157,138	97,809
France	25,671	22,086	17,044	47,757	46,971
Netherlands	4,577	6,349	6,695	10,926	9,973
Germany	9,234	3,044	2,314	12,278	4,729
Ireland	84	11	87	95	134
Australia	2,239	18,864	11,368	21,103	15,817
United States	12,964	20,036	10,702	33,000	26,570
Corporate	8,755	3,608	3,080	12,363	6,446
<b>Total capital expenditures</b>	<b>92,607</b>	<b>202,053</b>	<b>79,984</b>	<b>294,660</b>	<b>208,449</b>

Acquisitions by country (\$M)	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
Canada	2,655	14,660	1,465,335	17,315	1,555,585
Netherlands	—	908	139	908	2,899
Germany	4,751	416	—	5,167	—
United States	1,217	43	11	1,260	79
<b>Total acquisitions</b>	<b>8,623</b>	<b>16,027</b>	<b>1,465,485</b>	<b>24,650</b>	<b>1,558,563</b>

In 2019, included in cash expenditures on acquisitions of \$24.7 million is: \$12.1 million net paid to vendors in relation to the purchase of assets from other oil and gas producers; \$4.1 million in asset improvements incurred subsequent to acquisitions for compliance with safety, environmental, and Vermilion's operating standards; \$2.4 million paid to acquire land; \$0.9 million paid to acquire royalty interests, and \$5.2 million relating to the carry component of farm-in arrangements.

## Supplemental Table 4: Production

	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16
<b>Canada</b>												
Crude oil & condensate (bbls/d)	28,844	29,164	29,557	28,477	17,009	9,272	9,703	9,288	9,205	7,987	7,945	8,984
NGLs (bbls/d)	7,352	6,968	6,816	6,126	5,589	5,106	5,235	4,891	3,745	2,670	2,444	2,448
Natural gas (mmcf/d)	151.87	151.37	146.65	136.77	127.32	106.21	107.91	103.92	93.68	85.74	75.12	77.62
Total (boe/d)	61,507	61,360	60,814	57,397	43,817	32,078	32,923	31,499	28,563	24,947	22,910	24,368
% of consolidated	60%	59%	60%	59%	55%	46%	45%	46%	43%	38%	38%	37%
<b>France</b>												
Crude oil (bbls/d)	9,800	11,342	11,317	11,407	11,683	11,037	11,215	10,918	11,368	10,834	11,220	11,827
Natural gas (mmcf/d)	—	0.77	0.82	—	—	—	—	—	—	0.01	0.38	0.42
Total (boe/d)	9,800	11,470	11,454	11,407	11,683	11,037	11,215	10,918	11,368	10,836	11,283	11,897
% of consolidated	10%	11%	11%	12%	14%	16%	15%	16%	17%	17%	19%	19%
<b>Netherlands</b>												
Condensate (bbls/d)	100	93	112	84	87	77	105	74	104	76	57	86
Natural gas (mmcf/d)	52.90	51.51	51.82	44.37	43.49	44.79	55.66	34.90	31.58	39.92	41.15	47.62
Total (boe/d)	8,917	8,677	8,749	7,479	7,335	7,541	9,381	5,890	5,368	6,729	6,915	8,023
% of consolidated	9%	8%	9%	8%	9%	11%	13%	9%	8%	10%	11%	13%
<b>Germany</b>												
Crude oil (bbls/d)	1,047	978	913	1,019	1,008	1,078	1,148	1,054	1,047	989	—	—
Natural gas (mmcf/d)	14.56	16.71	16.94	14.88	14.63	16.19	18.19	20.12	19.86	19.39	14.80	14.52
Total (boe/d)	3,474	3,763	3,736	3,498	3,447	3,777	4,180	4,407	4,357	4,220	2,467	2,420
% of consolidated	3%	4%	4%	4%	4%	5%	6%	7%	6%	7%	4%	4%
<b>Ireland</b>												
Natural gas (mmcf/d)	49.21	51.71	52.03	51.38	56.56	60.87	56.23	49.04	63.81	64.82	62.92	59.28
Total (boe/d)	8,201	8,619	8,672	8,563	9,426	10,144	9,372	8,173	10,634	10,803	10,486	9,879
% of consolidated	8%	8%	9%	9%	12%	14%	13%	12%	16%	17%	17%	16%
<b>Australia</b>												
Crude oil (bbls/d)	6,689	5,862	4,174	4,704	4,132	4,971	4,993	5,473	6,054	6,581	6,388	6,562
% of consolidated	6%	6%	4%	5%	5%	7%	7%	8%	9%	10%	10%	10%
<b>United States</b>												
Crude oil (bbls/d)	2,483	1,742	1,605	1,461	655	574	667	880	747	365	362	383
NGLs (bbls/d)	754	929	998	714	62	20	43	56	76	24	23	30
Natural gas (mmcf/d)	7.06	5.89	5.65	4.82	0.40	0.15	0.29	0.64	0.44	0.20	0.18	0.20
Total (boe/d)	4,414	3,653	3,545	2,979	784	618	758	1,043	896	422	414	447
% of consolidated	4%	4%	3%	3%	1%	1%	1%	2%	1%	1%	1%	1%
<b>Corporate</b>												
Natural gas (mmcf/d)	—	—	2.86	1.17	—	—	—	—	—	—	—	—
Total (boe/d)	—	—	477	195	—	—	—	—	—	—	—	—
% of consolidated	—	—	—	—	—	—	—	—	—	—	—	—
<b>Consolidated</b>												
Liquids (bbls/d)	57,071	57,078	55,493	53,991	40,225	32,134	33,109	32,634	32,346	29,526	28,439	30,320
% of consolidated	55%	55%	55%	56%	50%	46%	45%	48%	48%	46%	47%	48%
Natural gas (mmcf/d)	275.60	277.96	276.77	253.38	242.40	228.20	238.28	208.62	209.36	210.07	194.54	199.65
% of consolidated	45%	45%	45%	44%	50%	54%	55%	52%	52%	54%	53%	52%
Total (boe/d)	103,003	103,404	101,621	96,222	80,625	70,167	72,821	67,403	67,240	64,537	60,863	63,596

	YTD 2019	2018	2017	2016	2015	2014
<b>Canada</b>						
Crude oil & condensate (bbls/d)	29,003	21,154	9,051	9,171	11,357	12,491
NGLs (bbls/d)	7,161	5,914	4,144	2,552	2,301	1,233
Natural gas (mmcf/d)	151.62	129.37	97.89	84.29	71.65	55.67
Total (boe/d)	61,434	48,630	29,510	25,771	25,598	23,001
% of consolidated	59%	56%	45%	40%	46%	47%
<b>France</b>						
Crude oil (bbls/d)	10,567	11,362	11,084	11,896	12,267	11,011
Natural gas (mmcf/d)	0.38	0.21	—	0.44	0.97	—
Total (boe/d)	10,630	11,396	11,085	11,970	12,429	11,011
% of consolidated	10%	13%	16%	19%	23%	22%
<b>Netherlands</b>						
Condensate (bbls/d)	96	90	90	88	99	77
Natural gas (mmcf/d)	52.21	46.13	40.54	47.82	44.76	38.20
Total (boe/d)	8,798	7,779	6,847	8,058	7,559	6,443
% of consolidated	9%	9%	10%	13%	14%	13%
<b>Germany</b>						
Crude oil (bbls/d)	1,013	1,004	1,060	—	—	—
Natural gas (mmcf/d)	15.63	15.66	19.39	14.90	15.78	14.99
Total (boe/d)	3,618	3,614	4,291	2,483	2,630	2,498
% of consolidated	4%	4%	6%	4%	5%	5%
<b>Ireland</b>						
Natural gas (mmcf/d)	50.45	55.17	58.43	50.89	0.03	—
Total (boe/d)	8,409	9,195	9,737	8,482	5	—
% of consolidated	8%	11%	14%	13%	—	—
<b>Australia</b>						
Crude oil (bbls/d)	6,278	4,494	5,770	6,304	6,454	6,571
% of consolidated	6%	5%	8%	10%	12%	13%
<b>United States</b>						
Crude oil (bbls/d)	2,115	1,078	666	393	231	49
NGLs (bbls/d)	841	452	50	29	7	—
Natural gas (mmcf/d)	6.48	2.78	0.39	0.21	0.05	—
Total (boe/d)	4,036	1,992	781	457	247	49
% of consolidated	4%	2%	1%	1%	—	—
<b>Corporate</b>						
Natural gas (mmcf/d)	—	1.02	—	—	—	—
Total (boe/d)	—	169	—	—	—	—
% of consolidated	—	—	—	—	—	—
<b>Consolidated</b>						
Liquids (bbls/d)	57,074	45,548	31,915	30,433	32,716	31,432
% of consolidated	55%	52%	47%	48%	60%	63%
Natural gas (mmcf/d)	276.77	250.33	216.64	198.55	133.24	108.85
% of consolidated	45%	48%	53%	52%	40%	37%
Total (boe/d)	103,203	87,270	68,021	63,526	54,922	49,573

## Non-GAAP Financial Measures

This MD&A includes references to certain financial measures which do not have standardized meanings and may not be comparable to similar measures presented by other issuers. These financial measures include fund flows from operations, a measure of profit or loss in accordance with IFRS 8 "Operating Segments" (please see Segmented Information in the Notes to the Condensed Consolidated Interim Financial Statements) and net debt, a measure of capital in accordance with IAS 1 "Presentation of Financial Statements" (please see Capital Disclosures in the Notes to the Condensed Consolidated Interim Financial Statements).

In addition, this MD&A includes financial measures which are not specified, defined, or determined under IFRS and are therefore considered non-GAAP financial measures and may not be comparable to similar measures presented by other issuers. These non-GAAP financial measures include:

**Acquisitions:** The sum of acquisitions from the Consolidated Statements of Cash Flows, Vermilion common shares issued as consideration, the estimated value of contingent consideration, the amount of acquiree's outstanding long-term debt assumed plus or net of acquired working capital deficit or surplus. We believe that including these components provides a useful measure of the economic investment associated with our acquisition activity.

**Capital expenditures:** The sum of drilling and development and exploration and evaluation from the Consolidated Statements of Cash Flows. We consider capital expenditures to be a useful measure of our investment in our existing asset base. Capital expenditures are also referred to as E&D capital.

**Cash dividends per share:** Represents cash dividends declared per share and is a useful measure of the dividends a common shareholder was entitled to during the period.

**Covenants:** The financial covenants on our revolving credit facility contain non-GAAP measures. The definitions for these financial covenants are included in Financial Position Review.

**Diluted shares outstanding:** The sum of shares outstanding at the period end plus outstanding awards under the VIP, based on current estimates of future performance factors and forfeiture rates.

**Free cash flow:** Represents fund flows from operations in excess of capital expenditures. We use free cash flow to determine the funding available for investing and financing activities, including payment of dividends, repayment of long-term debt, reallocation to existing business units, and deployment into new ventures. We also assess free cash flow as a percentage of fund flows from operations, which is a measure of the percentage of fund flows from operations that is retained for incremental investing and financing activities.

**Fund flows from operations per basic and diluted share:** Management assesses fund flows from operations on a per share basis as we believe this provides a measure of our operating performance after taking into account the issuance and potential future issuance of Vermilion common shares. Fund flows from operations per basic share is calculated by dividing fund flows from operations by the basic weighted average shares outstanding as defined under IFRS. Fund flows from operations per diluted share is calculated by dividing fund flows from operations by the sum of basic weighted average shares outstanding and incremental shares issuable under the equity based compensation plans as determined using the treasury stock method.

**Net dividends:** We define net dividends as dividends declared less proceeds received for the issuance of shares pursuant to the Dividend Reinvestment Plan. Management monitors net dividends and net dividends as a percentage of fund flows from operations to assess our ability to pay dividends.

**Operating netback:** Sales less royalties, operating expense, transportation costs, PRRT, and realized hedging gains and losses presented on a per unit basis. Management assesses operating netback as a measure of the profitability and efficiency of our field operations. In contrast, fund flows from operations netback also includes general and administration expense, corporate income taxes and interest. Fund flows from operations netback is used by management to assess the profitability of our business units and Vermilion as a whole.

**Payout:** We define payout as net dividends plus drilling and development costs, exploration and evaluation costs and asset retirement obligations settled. Management uses payout and payout as a percentage of fund flows from operations (also referred to as the **sustainability ratio**) to assess the amount of cash distributed back to shareholders and re-invested in the business for maintaining production and organic growth.

**Return on capital employed (ROCE):** ROCE is a measure that we use to analyze our profitability and the efficiency of our capital allocation process. ROCE is calculated by dividing net earnings before interest and taxes ("EBIT") by average capital employed over the preceding twelve months. Capital employed is calculated as total assets less current liabilities while average capital employed is calculated using the current period balance sheet and the previous year-end balance sheet.

The following tables reconcile net dividends, payout, and diluted shares outstanding from their most directly comparable GAAP measures as presented in our financial statements:

(\$M)	Q2 2019	Q1 2019	Q2 2018	YTD 2019	YTD 2018
Dividends declared	106,884	105,549	98,604	212,433	177,609
Shares issued for the Dividend Reinvestment Plan	(8,773)	(7,104)	(19,975)	(15,877)	(39,616)
Net dividends	98,111	98,445	78,629	196,556	137,993
Drilling and development	75,149	197,290	76,709	272,440	201,367
Exploration and evaluation	17,458	4,763	3,275	22,220	7,082
Asset retirement obligations settled	4,907	3,597	2,626	8,504	6,217
Payout	195,625	304,095	161,239	499,720	352,659
% of fund flows from operations	88%	120%	83%	105%	99%

('000s of shares)	Q2 2019	Q1 2019	Q2 2018
Shares outstanding	155,032	153,213	152,363
Potential shares issuable pursuant to the VIP	3,601	3,437	2,992
Diluted shares outstanding	158,633	156,650	155,355

The following tables reconciles the calculation of return on capital employed:

(\$M)	Twelve Months Ended	
	Jun 30, 2019	Jun 30, 2018
Net earnings (loss)	349,825	(67,170)
Taxes	154,232	6,484
Interest expense	83,146	59,270
EBIT	587,203	(1,416)
Average capital employed	5,461,184	4,514,373
Return on capital employed	11%	—%

## DIRECTORS

Lorenzo Donadeo <sup>1</sup>  
Calgary, Alberta

Larry J. Macdonald <sup>2, 4, 6, 8</sup>  
Chairman & CEO, Point Energy Ltd.  
Calgary, Alberta

Carin Knickel <sup>6, 8, 12</sup>  
Golden, Colorado

Stephen P. Larke <sup>4, 6, 12</sup>  
Calgary, Alberta

Loren M. Leiker <sup>10</sup>  
McKinney, Texas

Timothy R. Marchant <sup>7, 10, 11</sup>  
Calgary, Alberta

Anthony Marino  
Calgary, Alberta

Robert Michaleski <sup>4, 5</sup>  
Calgary, Alberta

William Roby <sup>8, 9, 12</sup>  
Katy, Texas

Catherine L. Williams <sup>3, 6</sup>  
Calgary, Alberta

<sup>1</sup> Chairman of the Board

<sup>2</sup> Lead Director

<sup>3</sup> Audit Committee Chair (Independent)

<sup>4</sup> Audit Committee Member

<sup>5</sup> Governance and Human Resources Committee Chair (Independent)

<sup>6</sup> Governance and Human Resources Committee Member

<sup>7</sup> Health, Safety and Environment Committee Chair (Independent)

<sup>8</sup> Health, Safety and Environment Committee Member

<sup>9</sup> Independent Reserves Committee Chair (Independent)

<sup>10</sup> Independent Reserves Committee Member

<sup>11</sup> Sustainability Committee Chair (Independent)

<sup>12</sup> Sustainability Committee Member

## OFFICERS AND KEY PERSONNEL CANADA

Anthony Marino  
President & Chief Executive Officer

Lars Glemser  
Vice President & Chief Financial Officer

Mona Jasinski  
Executive Vice President, People and Culture

Michael Kaluza  
Executive Vice President & Chief Operating Officer

Dion Hatcher  
Vice President Canada Business Unit

Terry Hergott  
Vice President Marketing

Kyle Preston  
Vice President Investor Relations

Jenson Tan  
Vice President Business Development

Daniel Goulet  
Director Corporate HSE

Jeremy Kalanuk  
Director Operations Accounting

Bryce Kremnica  
Director Field Operations - Canada Business Unit

Steve Reece  
Director Information Technology & Information Systems

Tom Rafter  
Director Land - Canada Business Unit

Robert (Bob) J. Engbloom  
Corporate Secretary

## UNITED STATES

Scott Seatter  
Managing Director - U.S. Business Unit

Timothy R. Morris  
Director U.S. Business Development - U.S.  
Business Unit

## EUROPE

Gerard Schut  
Vice President European Operations

Sylvain Nothhelfer  
Managing Director - France Business Unit

Sven Tummers  
Managing Director - Netherlands Business Unit

Bill Liutkus  
Managing Director - Germany Business Unit

Darcy Kerwin  
Managing Director - Ireland Business Unit

Bryan Sralla  
Managing Director - Central & Eastern Europe Business  
Unit

## AUSTRALIA

Bruce D. Lake  
Managing Director - Australia Business Unit

## AUDITORS

Deloitte LLP  
Calgary, Alberta

## BANKERS

The Toronto-Dominion Bank

Bank of Montreal

Canadian Imperial Bank of Commerce

Export Development Canada

National Bank of Canada

Royal Bank of Canada

The Bank of Nova Scotia

Wells Fargo Bank N.A., Canadian Branch

HSBC Bank Canada

Bank of America N.A., Canada Branch

Citibank N.A., Canadian Branch - Citibank Canada

JPMorgan Chase Bank, N.A., Toronto Branch

La Caisse Centrale Desjardins du Québec

Alberta Treasury Branches

Canadian Western Bank

Goldman Sachs Lending Partners LLC

Barclays Bank PLC

## EVALUATION ENGINEERS

GLJ Petroleum Consultants Ltd.  
Calgary, Alberta

## LEGAL COUNSEL

Norton Rose Fulbright Canada LLP  
Calgary, Alberta

## TRANSFER AGENT

Computershare Trust Company of Canada

## STOCK EXCHANGE LISTINGS

The Toronto Stock Exchange ("VET")  
The New York Stock Exchange ("VET")

## INVESTOR RELATIONS

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## EXCELLENCE

We aim for exceptional results in everything we do.

## TRUST

At Vermilion, we operate with honesty and fairness, and can be counted on to do what we say we will.

## RESPECT

We embrace diversity, value our people and believe every employee and business associate worldwide deserves to be treated with the utmost dignity and respect.

## RESPONSIBILITY

Vermilion continually shows its commitment to the care of our people and environment, and enrichment of the communities in which we live and work.

**VERMILION**  
**E N E R G Y**



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